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**TOBACCO MANUFACTURERS' POINTERS : A HAND BOOK**  
**OF USEFUL INFORMATION FOR OFFICE MEN AND MANAGERS**

The handbook contains rules, calculations, short cuts, and information for daily use in the tobacco office and factory. It also contains a directory of supplier for all equipment and supplies used in the factories

At the head of each page of text appears an advertisement for Strother's Tobacco Gloss, manufactured by The Strother Tobacco Gloss Company, Lynchburg, Va., perhaps indicating that the company provided funding for the publication of the volume.