



Information about
Colonial Williamsburg
people and programs

Colonial Williamsburg NEWS

Inside

Bassett Hall
trail tours ...2

Inn's 5-star
weekend ...3

Calendar ...4

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Show house features Williamsburg products

The foundation's product management, mail order and communications departments participated in a photo shoot for an upcoming editorial in *Colonial Homes* magazine. The editorial will feature a home in Governor's Land built and furnished to promote Colonial Homes' 20th anniversary. Products from foundation licensees Baker Furniture and F. Schumacher were used to furnish rooms that will be highlighted in the editorial.

"The home has been decorated traditionally, but with a contemporary attitude," notes Dan Carithers, Atlanta-based interior designer who decorated the major rooms in the house. Carithers mixed Williamsburg reproductions with a broad range of accessories and antiques. He used Williamsburg pieces from Baker Furniture - the chinoiserie china cabinet, cane sofa and faux tortoise-shell mirror - and Schumacher fabrics - Athena Toile, Greenhow Stripe and Toile Oriental - along with products from other licensees and the Historic Area stores. "From a marketing stand-



Architect's rendering of the Colonial Homes' 20th-anniversary showcase home at Governor's Land.

point," comments product manager Kris Fischer, "it is important for consumers to understand the versatility of Williamsburg products. Dan's rooms will show Colonial Homes readers a casually elegant approach to Williamsburg Style."

Want to see the house? Colonial Homes is offering area residents a sneak preview of Carithers' rooms plus several furnished by

Trevillian Interiors. With nearly 4,700 square feet of space, the house was designed by architect William E. Poole and built by Noah Palmer with sponsorship by the American Wood Council. It opens May 27 to June 11, 10 a.m. - 4 p.m. Monday through Saturday and 1 - 5 p.m. Sundays at Governor's Land at Two Rivers.

A \$2 entry fee at the door will be donated to the Virginia Breast Cancer Foundation.

About the house

The Colonial Homes 20th-anniversary house, sponsored by the American Wood Council, is a design by Wilmington, N.C., architect William E. Poole.

Poole used houses in Rhode Island and Connecticut for inspiration. "The editor of *Colonial Homes* asked me to design a Georgian house using wood," Poole said. "The challenge was to preserve the Federalists' heritage while ushering in 21st-century living."

The house went up under the eye of Williamsburg builder Noah Palmer. "What sets this project apart is the amount of detail," Palmer said. "The custom millwork of the in-laid medallion in the foyer, the Greek key border in the living room, and antique finish of the kitchen cabinets are a few examples of the care taken to make this a special home for the sophisticated buyer."

Academy salutes tomorrow's young leaders

The American Academy of Achievement, a non-profit organization founded in 1961 to recognize outstanding high school students, hosts its annual "Salute to Excellence" program at Colonial Williamsburg June 1-4.

The academy each year invites 450 "young leaders of tomorrow" to participate in special programming and discuss current issues with adult leaders from a variety of fields. Since its founding, more than 9,000 outstanding students have participated.

Special programming planned during the academy's stay at Colonial Williamsburg will have an impact on the Historic Area, and will include:

- ❑ A large stage will be erected on the northwest corner of Market Square, to be used as a performance site Friday, June 2
- ❑ The Capitol will close to visitors at 4 p.m., Friday, June 2, all evening programs are cancelled at that site.
- ❑ Some additional evening program-

ming also will be cancelled June 2.

- ❑ The Governor's Palace will close from 11:30 a.m. to 1:30 p.m., Saturday, June 3.

Activities of the academy's conference are restricted to members and their invited guests. While some of the activities will be in view of the general public, every effort will be made to maintain a special atmosphere for the attendees. Members of the public who happen upon any of the special events

may view them from outside of the areas set aside for program participants.

Foundation staff will, of course, apologize for any inconvenience to visitors and be prepared to recommend program alternatives.

The academy selected Colonial Williamsburg as the site of its 34th annual conference because it offered a unique setting in which hundreds of America's outstanding high school students could be offered a special experience.

Museum division launches new volunteer search

It has been a year and a half since Roger Cunningham joined the Colonial Williamsburg's volunteer staff and he's as revved up today about the association as he was when he first started. "It's such a high-quality organization that only deals with the best in terms of exhibitions and education," he said. "I find volunteering a useful way of spending some of my spare time."

A retired marketing professional, Cunningham underwent specialized training with a corps of other volunteers at the DeWitt Wallace Decorative Arts Gallery and has since spent time familiarizing visitors with nuances of the exhibit "Tools Working Wood in 18th-Century America."

Summarizing his experience so far, he said, "I enjoy it very much. I meet everyone from those who don't know anything about tools to those who are

experts, so I can engage them at quite a few different levels."

The foundation's museums division is launching a new effort to recruit volunteers for the gallery and the Abby Aldrich Rockefeller Folk Art Center through an information session and presentation that begins at 1:30 p.m. Thursday, June 8, at the Hennage Auditorium in the DeWitt Wallace Decorative Arts Gallery. Coffee is served in the gallery's central court immediately following the presentation.

Volunteers have been instrumental in the past by helping visitors to better understand exhibits, as Cunningham and others have done with "Tools." "We're looking for people of all ages who enjoy meeting the public and like talking about art and antiques," curator

see *Volunteer* page 4

Foundation sues Trigon Blue Cross-Blue Shield

Colonial Williamsburg has filed suit against Trigon Blue Cross and Blue Shield and its HMO subsidiary, HealthKeepers, Inc., to require them to open their records to foundation auditors and to refund any monies determined to be withheld improperly. The suit was filed this week in U.S. District Court in Richmond.

Following Trigon's settlement last year of a Virginia Bureau of Insurance investigation into its practice of calculating co-payments and deductibles without regard to hospital discounts, the foundation asked an audit firm that specializes in such matters to examine its Trigon contracts and other documents to determine whether provider discounts had been credited properly to Colonial Williamsburg health care plans.

A preliminary review of the records by the audit firm suggests that Trigon may have improperly with-

held hospital and other discounts from the plans. To confirm this, and to determine the exact amount that may have been withheld, the foundation requested an audit. Trigon refused to allow Colonial Williamsburg's audit firm to perform the audit, prompting the foundation to file suit against Trigon.

Trigon administered the foundation's KeyCare plan from January 1, 1985 through December 31, 1994. The plan was renamed CW HealthCare and administration transferred to Provident Life and Accident effective January 1, 1995. This plan is self-insured, that is, the foundation reimburses the administrator for the actual cost of claims plus a negotiated administrative fee. Trigon continues to provide one of the foundation's HMOs, HealthKeepers, which became a fully insured plan as of January 1, 1995.

Bassett Hall trail offers timeless adventure



Two trails just beyond the house at Bassett Hall invite the adventurous onto paths the Rockefellers once strolled.

Bassett Hall visitors can glimpse the home and lifestyle that Mr. and Mrs. John D. Rockefeller, Jr., enjoyed in Williamsburg. They also can stroll the gardens and walk the wooded paths the couple once followed.

The 585-acre grounds include two trails, the Short Loop Trail and the Long Loop Trail. The Short Loop Trail circles through the forest south of the 300-year-old "Great Oak," where John D. Rockefeller, Jr., and Dr. W.A.R. Goodwin discussed the restoration of Williamsburg. A memorial service for Rockefeller was held there following his death in 1960.

Cleared and cultivated in the mid-19th century, this high, flat land includes a canopy of loblolly pines, Virginia pines and sweet gum trees. The grounds are rich with redbud, sassafras, dogwood and hollies. The vestiges of old

fence lines and crop furrows are still discernible.

The Long Loop Trail winds through several ravines. Here the forest is older and includes hardwoods such as sycamore, tulip poplar, cottonwood, beech, oak, hornbeam, black walnut, hickory, black locust and deciduous umbrella magnolia. Spring-fed streams flow through ravines laden with ferns, may apples, jack-in-the-pulpits and wildflowers. White-tailed deer, rabbits, raccoons, foxes and woodchucks and such birds as cardinals, mockingbirds, bluejays, woodpeckers, wrens, chickadees, juncos, titmice and sparrows are common.

Trail directions are marked by yellow diamonds on tree trunks. Brochures for the trails are available at the start of the paths.

The trails are open 9 a.m. to 4:45 p.m. daily except Wednesdays.

Good Neighbor Night set June 3 at Carter's Grove

The next Colonial Williamsburg Good Neighbors' Night is set for 6 - 9 p.m. Saturday, June 3, at Carter's Grove, rain or shine.

Staff archaeologists at the Winthrop Rockefeller Archaeology Museum answer questions and give Good Neighbors the chance to hunt for archaeological answers in the museum.

Special performances at the Slave Quarters focus on storytelling, music, dancing and dramatic scenes.

Guests may tour the mansion at their own pace.

The Hotel Paradise Orchestra, with conductor Lynn Summerall, plays "sweet and low-down" music by George Gershwin, Cole Porter, Jelly Roll Morton and others. Good neighbors dance on the lawn overlooking the James River or just enjoy the music.

Seventeenth-century Wolstenholme

Towne returns to life through historical interpreters.

Picnic box suppers of roasted chicken, marinated pasta salad, sweet potato muffin, lemon chess tart and a soft drink can be reserved for \$10 by calling 221-8994.

More than 22,000 Williamsburg citizens have Good Neighbor Cards. Residents of Williamsburg, James City County or the Bruton District of York County may get one of the free cards by showing proof of residence. Residents are encouraged to get their cards at the Visitor Center which is open daily from 8:30 a.m. - 7 p.m.

Employees and dependents do not need Good Neighbor Cards and may show their Colonial Williamsburg identification for admission.

For more information, call Allison Brody at 7562.

Summer Coolers beat the heat with Wallace Gallery programs

The DeWitt Wallace Decorative Arts Gallery breaks the heat with Summer Coolers, a series of informal programs, at 4 p.m. beginning May 29.

Programs change from week to week with a different topic each day. The following programs have been confirmed through July 2. Monday programs relate to African-American experiences; Tuesdays focus on revolutions in 18th-century music and Wednesdays revolve around colonial costume design, research and development. Thursday programs subject are character interpreters and Fridays highlight the restoration of Colonial Will-

iamsburg. Saturday programs examine film newsreels from the past 60 years. On Saturday, June 24, Tom Savage from Historic Charleston will speak on his research on interior designs in Charleston, S. C.

The 30-minute, visually oriented programs are free with gallery admission. Employees and local residents are admitted with Colonial Williamsburg identification or Good Neighbor cards.

Summer Coolers of the edible variety — milk shakes, ice cream, root beer floats and monthly specials — are available in the Wallace Gallery Cafe before each presentation.

Terrell is top local tourism pro

Phyllis Terrell, group sales manager, has been named Tourism Professional of the Year by the Williamsburg Area Convention and Visitors Bureau. She was honored during a National Tourism Week rally May 10.

The award was established in 1990 to recognize Williamsburg area tourism professionals who exemplify the best aspects of the profession. Winners are nominated by their peers in the local tourism industry. Nominees must be employed by a Chamber of Commerce member, must work in the travel industry and must make substantial volunteer contributions to community-wide tourism promotion efforts.

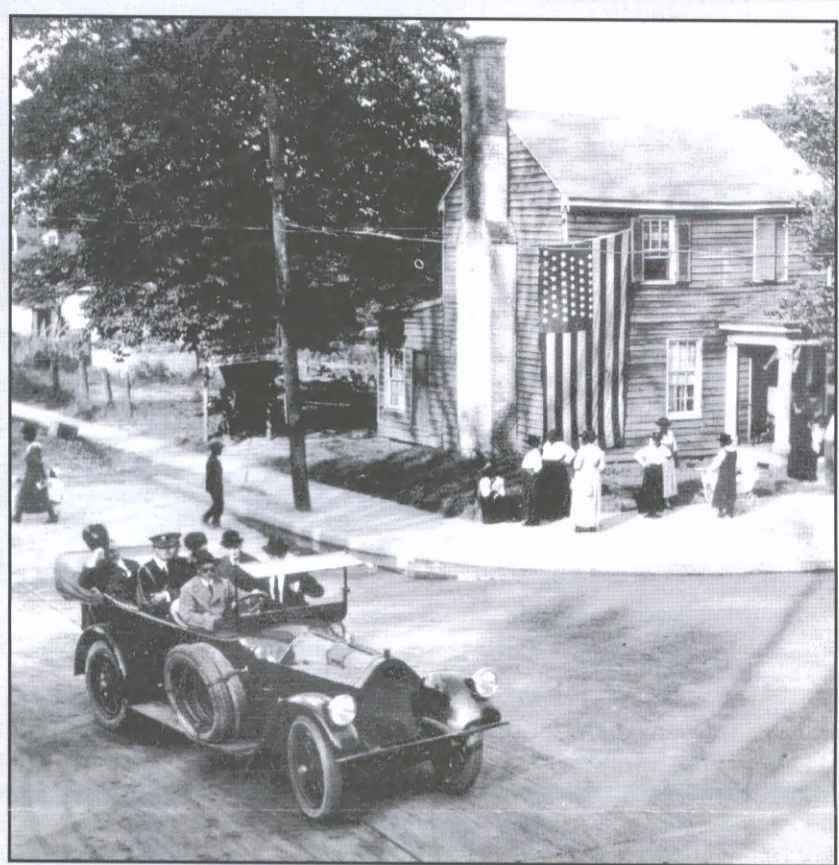
Terrell never expected to receive such an honor and said her reward comes from "knowing that people come here, enjoy our destination and have a great time while they're here." She added that she was especially flattered to be nominated by other travel professionals: "It does say a lot that

your peers recognize what you do."

Terrell joined the foundation in 1980 as a desk attendant at the Visitor Center. She later moved to the group sales office, where she was a ticket agent and, later, manager. As group sales manager she oversees sales efforts aimed at tour and travel agents, the American Automobile Association and corporate, military and government clients.

She has served on the convention and visitor's bureau's Williamsburg Marketplace and Familiarization Tour committee for five years, the past two as chairman. This year the tour brought 96 AAA representatives to Williamsburg from all over North America.

Terrell also help develop the bureau's AAA sales committee, and during the past two years has helped promote the 5-4-1 ticket package, which offers reduced-price admission to Colonial Williamsburg and four other local attractions.



PRESIDENTIAL VISIT 1921 — This photograph, depicting President Warren G. Harding visiting Williamsburg in October 1921, is part a gift of 20 photographs recently acquired by the Audiovisual Library from Harriet H. Tokarz of West Point. The photographs are believed to be the work of James C. Latimer, secretary of the Virginia Press Association in the 1920s.

Visitors say thanks for job well done

In the minds of many of our visitors, Colonial Williamsburg employees are ever the best. Two recent visitors wrote to express their admiration for employees' friendliness and skill. Dan Scandling, chief of staff for Congressman Herb Bateman, wrote: "The staff in the Historic Area did a fantastic job. They are always friendly, knowledgeable and seem to really care about what they do."

Randy Norris, of Nashville, Tenn., wrote to express his appreciation for the Gunpowder Incident programs, which took place during his visit. "The

programming was absolutely wonderful!," he wrote. "I was very pleasantly surprised at the amount of programming done. Keeping up with the Gunpowder Incident took up most of the time, which was fine with me."

"Obviously, living in Tennessee I can't get to Williamsburg as often as I would like — which would be constantly — but as long as you keep coming up with good programming like the Gunpowder Incident, I'll keep finding excuses to get back every now and then. Everyone involved with this project should be congratulated."



STORM DAMAGE — Last week's strong storm damaged about three dozen trees in the Historic Area and adjacent areas. Colonial Williamsburg's tree crews were kept busy several days cleaning up the damage, including this tree in the garden at the Governor's Palace.

Photo by Jim Bradley

News from the hotels and restaurants

Williamsburg Inn entertains five-star peers



FIVE-STAR FIFE AND DRUM PARADE — The Colonial Williamsburg Fife and Drum Corps lead representatives of the Mobil Travel Guide's five-star properties from the Inn to the Governor's palace Friday evening.

Photo by Jim Bradley

The Williamsburg Inn hosted the Mobil Travel Guide's 1995 five-star award weekend May 19 - 21.

It was an unusual opportunity for the Inn's staff to showcase Colonial Williamsburg to representatives of 34 other establishments nationwide that won the prestigious award this year.

The activities began as guests arrived Friday, starting with lunch and colonial entertainment at Providence Hall House.

As evening neared, the afternoon rain stopped, allowing the Fife and Drum Corps to march the guests from the Inn to the Governor's Palace for a tour of the Palace and gardens, a welcoming reception and a buffet dinner.

Saturday morning dawned with a continental breakfast in the Inn's East Lounge, followed by programs in the Historic Area — "Choosing Revolution" and an "Order in the Court" re-enactment at the Courthouse.

Midday was observed with refresh-

ments and lunch in the Abby Aldrich Rockefeller Folk Art Center garden, followed by a tour of exhibits in the folk art center.

The weekend's big event — a black tie affair — began with a reception on the Inn's terrace. The awards dinner began at 7:30 p.m. in the Regency Dining Room. After dinner, Lucio Noto, chairman of the board of Mobil Corporation, presented the five-star awards to the 35 winning properties.

As he introduced Noto, Inn general manager Brian O'Day thanked the other recipients. "As we work to inspire our visitors, we draw our inspiration from many sources," O'Day said. "Most especially from this group. You are our competition. You are also our colleagues. Each of you inspires us to our highest level of performance. For that, I thank you."

The weekend finale was a champagne breakfast in the East Lounge Sunday morning.

Two CWHPI hotels win AH&MA gold awards

The Williamsburg Woodlands and the Governor's Inn won Performance Plus Gold Achievement Awards last month from the American Hotel and Motel Association for exceptional accomplishments through training.

The AH&MA's Educational Institute presented the inaugural awards at a "Celebration of Excellence" banquet at the AH&MA's 84th annual convention in Atlanta.

The awards were presented to Bob Jeremiah, general manager of the two hotels and CWHPI training consultant Harry Nobles.

Jeremiah credits the Performance Plus training and development system for improving guest service and reducing employee turnover at the two hotels. "Training and certification programs are investments in our employees," Jeremiah said. "Our employees, our guests and the organization reap the benefits of that investment."

The Gold Achievement Awards are given only to ho-



tel properties that excel in hospitality training. All gold award candidates must have won previous Performance Plus Silver Awards for accomplishments through training. The candidates must continue to measure and evaluate their attainment of performance standards and conduct a variety of training activities. The candidates must demonstrate a high degree of commitment to employee training and continuing education evidenced by a minimum of three years' participation in Performance Plus and support for professional certification and continuing career education.

Performance Plus is a comprehensive customized program that helps hospitality industry properties improve their performance.

The Educational Institute of the AH&MA is the world's largest source of quality training and educational materials for the hospitality industry.

First quarter revenues top 1994 CWHPI results

Colonial Williamsburg Hotel Properties Inc recorded a 3.5% revenue increase for the first three months of 1995 compared to the same period last year. The rise in revenue is primarily attributable to income increases in rooms and golf.

First quarter revenues fell 2.3% short of 1995 budget projections, even though income outpaced 1994. The three-month period represents approximately 12% of the projected total business for the year.

Average daily rate for rooms ran significantly ahead of last year in the individual rooms segment as well as the conference and tour markets. However, room revenue was under budget projections due to lower growth in the conference market and a lower-than-average rate for conference business.

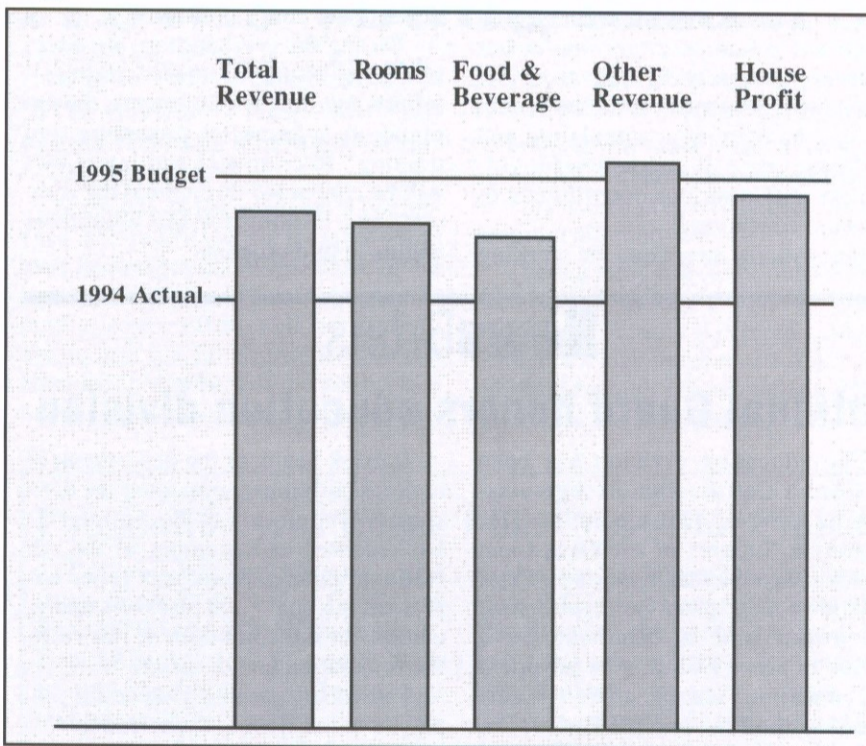
Food and beverage revenues finished under budget due to fewer covers than projected at the Lodge, Woodlands Grill, Campbell's and Shields Taverns. The average check total per cover fell short of budget at the Will-

iamsburg Inn, King's Arms and Chowning's Taverns, although their total covers met projections.

Other revenue surpassed budget, largely due to strong golf revenues and package plan income. The increase in golf revenue was attributable to good weather and higher numbers of golf rounds on both courses. The Golden Horseshoe Green Course enjoyed strong group business during March.

House profit — a widely-used industry yardstick — was 18.2% above last year's performance, due in part to timing of payments for advertising. House profit finished 3.5% under budget, but the shortfall was offset by savings in operating supplies, legal fees, insurance and interest expense.

The 1995 advertising schedule kicked off in April with a new half-hour 5-4-1 infomercial and new television spots showcasing the Historic Area. To date, telephone call volume is up in the reservations office and 5-4-1 packages are off to a good start for this year's summer season.



First quarter business results for Colonial Williamsburg Hotel Properties, Inc.

401(k) deadline nears

CWHPI employees who want to enroll in the 401(k) tax-deferred savings plan this quarter must do so by Monday, June 19.

Enrollment now will allow payroll contributions to begin July 6.

The 401(k) plans allows employees to save for retirement without paying income taxes on their contributions now. For less than \$6 contributed each week, the nest egg would grow to \$37,

260 in 30 years, assuming eight percent annual earnings for the account.

For more information, call Dot Parsley at 7020 or go to the benefits office in the Franklin Street Office Building.

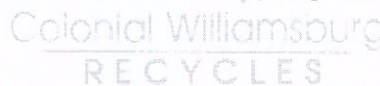
Foundation employees may enroll in the foundation's 403(b) tax-deferred savings plan at any time.

The plans are named for applicable sections of the Internal Revenue Service tax code.

Recycling thought for the week

Your clothes dryer works more efficiently when you clean the lint filter after each load of laundry. A clean filter enables effective air circulation.

Colonial Williamsburg Recycling Committee



Questions? Comments? Suggestions? Call the recycling hotline: 2333!

MAY 27-JUNE 2 HAPPENINGS AT COLONIAL WILLIAMSBURG

SATURDAY, MAY 27

"Pray for Boston: A Day of Fasting Humiliation and Prayer" continues through Monday in the Historic Area. The special Memorial Day weekend programming commemorates events in 1774 as the Virginia colony lends support to the embattled citizens of Boston

Colonial Homes' 20th Anniversary Home, featuring licensed reproductions from Colonial Williamsburg, is open to the public 10 a.m. - 6 p.m. Mondays through Saturdays, May 27 to June 11 at Governor's Land \$2 admission. Sunday hours are 1 - 5 p.m.

SUNDAY, MAY 28

"Pray for Boston: A Day of Fasting Humiliation and Prayer" continues through Monday in the Historic Area. The special Memorial Day weekend programming commemorates events in 1774 as the Virginia colony lends support to the embattled citizens of Boston

Colonial Homes' 20th Anniversary Home, featuring licensed reproductions from Colonial Williamsburg, is open to the public 1 - 5 p.m. Sundays through June 11 at Governor's Land. \$2 admission. Monday through Saturday hours are 10 a.m. - 5 p.m.

MONDAY, MAY 29

Memorial Day observed.

Department of Historic Buildings. Last day to make reservations for DHB summer picnic. Put reservations in Susan Pryor's mailbox at Roscoe-Cole House.

TUESDAY, MAY 30

Today in history. Patrick Henry delivered his famous "Caesar-Brutus" speech amid shouts of treason at the Capitol in 1765.

WEDNESDAY, MAY 31

Cross or Crown. Experience Thomas Jefferson's personal transition from Virginia aristocrat to defender of the rights of the common man. 8 and 8.30 p.m. at the Capitol.

THURSDAY, JUNE 1

CWF pay day.

IN THE MUSEUMS ...

At the Abby Aldrich Rockefeller Folk Art Center

"German-Made in America"

"Views of Slavery"

"Folk Fabrics"

"Amanda at 150"

"Folk Sculpture of Our Century"

At the DeWitt Wallace Decorative Arts Gallery

"Tools: Working Wood in 18th-Century America"

"British Delft from Colonial Williamsburg"

"Designed to Deceive: English Pottery Fakes"

"Needle and Bobbin: Needlework and Lace at Colonial Williamsburg"

"Almost a Deception' ... John Singleton Copley and Company in Williamsburg"

"Virginia Furniture, 1680 to 1820"

"To Your Health! Silver Drinking Vessels, 1601 to 1818"

UPCOMING EVENTS ...

British Occupation. British soldiers of the Revolutionary War impose martial law in the Historic Area, reenacting the 1781 occupation commanded by Lord Cornwallis prior to the Battle of Yorktown July 1 - 2.

Independence Day. The Historic Area celebrates American Independence with Fifes and Drums and a fireworks finale. July 4

Continental Relief. Continental Army troops enter Williamsburg, relieving the citizenry after occupation by British forces. Military reenactors from around the country portray soldiers under the command of the Marquis de Lafayette in 1781 prior to the siege of Yorktown. July 8 - 9.

Send your calendar items via interoffice mail to "CW News - GBO," or fax them to 7702. Please send items by noon Friday, two weeks in advance. Call 7281 for information.

Volunteer

of museum education Liza Gusler said. "One of our main objectives is to make our museums more user friendly. An enthusiastic volunteer can have such a positive effect on a typical visitor's museum experience."

Museum educator Brenda LaClair concurs, adding, "We are trying to add depth and a human dimension to our cultural institutions by increasing our volunteers' involvement. In the future, we will be offering a stimulating and rigorous course of instruction for volunteers with a serious commitment to museum education."

Individuals interested in working

with children's programming and introductory tours at the folk art center and those interested in volunteering as greeters or helping visitors enjoy the ceramics study room at the gallery are urged to attend the presentation and to apply. Potential volunteers with experience interpreting the decorative arts should consider applying for senior docent/peer coach positions.

During the presentation, attendees will learn about volunteers' responsibilities and time commitments, the application submission procedure and training. Recruitment and interviews will be conducted throughout the summer, and training for the volunteers begins in mid-August.

NewsBriefs

National Guard honors education division

The education division has been awarded a Certification of Appreciation by the National Committee for Employer Support of the Guard and Reserve. Commander William C. Jones Jr. of the 1920 Fighter Group presented the award and a commemorative plaque to Steve Elliott, vice president for education, during a May 4 ceremony at the Roscoe Cole House.

Darrick Seale, of the department of historic buildings, nominated the division in recognition of the support he has received as a member of the Air National Guard. Seale and Jones expressed the guard and reserve's appreciation for the commitment shown by the foundation and division.

The certificate and plaque are displayed at the Roscoe Cole House.

Employees eligible for corporate cellular phone rate

Sprint Cellular is offering their corporate rate for cellular telephone service to Colonial Williamsburg employees for a limited time.

The offer is extended to new and existing Sprint Cellular customers. The corporate rate is \$22 per month plus airtime. Peak time is 25 cents per minute. Off-peak is 12 cents per minute and local weekend airtime is free. Itemized Detail billing is provided for reimbursement of business-use calls. Credit restrictions may apply and a one-year contract is required. A \$30 service connection fee is waived for orders received by May 31.

Interested employees should contact their supervisor.

In memory...

Retired cafeteria housekeeper Hazel Scott Moore, 72, died May 15. Funeral services and burial were at Zion Baptist Church in Lightfoot.

Mrs. Moore retired in 1985 after 19 years of service. She began her career at Colonial Williamsburg in King's Arms Tavern and worked as a maid in the Williamsburg Inn.

Survivors include a daughter and son-in-law, two sons, two grandchildren and a great-grandson.

Marketplace

For Sale. 1994 Mazda Protege LX. Elegant beige, four-door, five-speed, power windows, locks and sunroof, AC, cruise/tilt, AM/FM/cassette, 26 mo./50K mile warranty, 7,800 miles. Asking \$10,200, will negotiate. Call 7793 or 253-6467 and leave message.

For Sale. 1993 Chevrolet Z-34 Lumina. AT, AC, PB, PS, CC, PW, exterior black, interior grey, AM/FM/cassette stereo, 25K full factory warranty, \$13,800. Please call 221-0965 after 5 p.m.

For Sale. 1991 Honda Accord LX. Five-speed, four-door, AC, CC, all power, 100K easy miles, runs like new, looks great - silver color, \$8,000. Call Nancy at 7556 or 966-5891.

For Sale. 1991 Ford Escort LX. Red, two-door, AT, AC, AM/FM/cassette stereo, runs great, looks new. Call Neal at 445-4885 or 229-3978 after 7 p.m.

For Sale. 1989 Honda Civic Wagon. Sky blue, four-door, AT, AC, AM/FM/cassette, runs great, looks new. Call Neal at 445-4885 or 229-3978 after 7 p.m.

For Sale. CW owned 1985 Chevrolet Caprice four-door sedan. 4.3 liter V6 engine, good condition. Vehicle can be inspected at the automotive shop. Offered "as is" with no warranties. Bid can be made at the Main Warehouse. Payment in full by cash or check. Contact Gene Maxey at 7663.

For Sale. Queen size waterbed, waveless, heated, with dark pine bookcase headboard. \$150 or best offer. Call 565-3028 after 5:30 p.m.

For Sale. Wooden dining room chairs, set of four, well-used but in good condition, \$30. Full-size bed with wooden headboard and footboard, \$50 (includes mattress and box spring that are still moderately firm). Call 7367 or 566-2251 and leave a message for Tim or Keeley.

For Sale. Brass/marble piano lamp, \$25. Jane Fonda's 3-step aerobic workout & video, adjusts from 4" to 8", \$20. CD tower, wood, holds up to 190 CDs, 46" high, 24" wide, 8 1/2" deep, less than one year old, \$45. White and beige 2-piece sectional sofa with Sealy double sleeper in one section, six cushions, ten pillows, just cleaned, \$350. 40" square glass top coffee table with cherry cabriole carved legs frame, \$200. All items negotiable. Call 229-3379 after 6 p.m. or leave message any time.

For Sale. Step exerciser, air resistance type, original cost, \$250, asking \$125. Rebound exerciser (mini trampoline), original cost, over \$120, asking \$35. Health-O-Meter beam scale (mini doctor's style), \$35. Secretarial chair, in good condition, \$30. Olympia manual office typewriter (top-of-the-line in the 70s), \$35. Whirlpool

electric dryer, almond color, \$50. Frigidaire electric range with self-cleaning oven, harvest gold, \$20. 24" x 4' above-ground pool with aluminum outer wall components. This pool needs a new pump and filter, but has everything else. Make an offer and maybe we'll make your day. Many 33 1/3 RPM records, slightly dated, from a DJ's collection, low prices, ask. Whatever you happen to need, we may have it, if only we can find it! Call 565-2526.

For Sale. Karastan Kirman Vase pattern rug, one year old, 7'3" x 18'. \$1,500. Cherry dining table, six chairs, Cabriole leg and cherry breakfront or china cabinet, three drawers, three cupboards, beveled glass doors above with shelves and topped by carved pediment with finial, all in excellent condition, \$1,800. One side table, drop leaf, \$155. Drop leaf table, Duncan Phyfe style, mahogany, \$565. Poster bed, mahogany, \$575. One twin mattress and springs, \$85. One long and one framed beveled mirrors, \$45 and \$15. Please call 221-0355 for an appointment for day or evening.

For Sale. Secretarial desk. Left typing return, light oak, used only six months, in excellent condition. Cost today \$500, asking \$250. Secretarial chair. Top quality, dark brown, like new. Cost today, \$170, asking \$50. File cabinets. Two each, Hon lateral four-drawer, 35" with locks, accepts letter or legal size files, light tan, in excellent condition. Cost today, \$241, asking \$450 each or both for \$800. File cabinet. Hon two-drawer conventional file. Cost today, \$241, asking \$100. Will consider package price for all of the above to one buyer. Call 7249 or 229-7511.

For Sale. Mobile home in Newport News, close to Patrick Henry Mall. 12' x 60', three bedrooms, two decks, fenced yard, shed, washer/dryer, much more. Must go, \$5,000. Call 7949 from 8:30 a.m. - 5 p.m., Monday-Friday or 249-2647 after 6 p.m.

For Rent. Furnished house from August 1995 through August 1996. Located in Queenswood, the house has a living room with Steinway grand piano, dining room, kitchen, family room and three bedrooms including a large master bedroom suite. Large yard and deck, no pets. \$1,000/month. Call Wendy at 7446 if interested.

Wanted: Ads for the Marketplace. Ads are free for Colonial Williamsburg employees only. Submit ads in writing to Kim Cenova, GBO-132, in person or by interoffice mail. Or, FAX them to 7702. Include your name and work unit, these are not included in the ad unless requested. Ads run for one week and must be renewed in writing, no phone calls, please. Ads are repeated as space allows. Ads and renewals must be received by 5 p.m. Friday.

Colonial Williamsburg News is published weekly by the Communications Department for Colonial Williamsburg employees. Send correspondence to "Colonial Williamsburg News, GBO-131," FAX it to 220-7702 or call the CW News Hotline at NEWS/6397.

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