

Dear Bro Ketron - I wrote the enclosed before I
saw the Com^{ee}. they seem to adhere to \$600,
but will be willing if the school will warrant
it to increase. According to our plan for the year
you will have charge of the school the 2^d,
Session and there will be no trouble I think
in putting your salary at \$400. say 2^d Session.
It is really in our own hands - they guarantee
nothing and we can agree upon this basis
if we please. Myself .800 - your salary
\$700. Assistant 2^d Session Mrs Purice
200. We have \$500. ^{secured} we can use - ^{if need be} shall
try for the Reebody Fund - how had it 3 yrs
- then the income of the school - & finally
convoassing. By the help of the good Lord we
will pay the last dollar of our salaries.

The Ex. Com^y. act for the Board. They wanted
me to say \$300. first session & they hope and
trust the school would warrant more
2^d Session - I agree to \$700, the teachers
being paid pro rata.

Yours

R. Purcell

Our Ministers and people are
turning their attention here
We have much to do but there
is a good beginning - property
worth \$10000. - free of debt and
the upper end of the Conf^{ce} as
a field.

We are agreed to put
your nominal salary at \$700.
- the teachers receiving the
income pro rata - the
President commencing the
field one half the year to
bring up the financial and
other interests of the school.

We are anxious to have
our Circular out - I shall
send it to Press to morrow
with your name but can
make a change in the proof
sheet if need be - ^{but} we hope it
will not be needful.

Yours truly R. Pierce

Wolston Seminary

July 25th 1876.

Prof Kitson

Dear Rev. Our school opens
Aug 23^d - Board can be had from
\$2.50 per week, ^{up to \$3.00} varying with the
amount and kind of accommodat^{ions}
required. Chills and fever unknown
- people come here to get rid of them
Tuition is payable one half in
advance - cash, notes or such
security as will be satisfactory
- This secures an income
at or immediately after the
opening of the school.

Two years ago the Wolston College
property was turned over to the
Wolston Conference on a perpetual
lease rent free. It was accepted
by the Conference and opened
as the Conference Seminary
for Upper East Tenn. Prof Millburn
assisted by Prof Turner taught the
first year. He ran the school

for its income - he had 84
students in the two Departments
- There was no Primary ^{sch} there
being a Public Free school
Prof Turner had charge last
year. I was in the field as
Agent - was in the North.

The school buildings are being
thoroughly refitted and furnished
- A set of second hand modern
school furniture, desks, chairs
were donated by the Trustees of
Public schools Washington D.C.
These are now being re-dressed
and are coming ^{out} very nice
- they are cherry and come out
beautiful. Everything - walls
- wood-work and all are being
made to correspond. Grounds
are also being fitted up with
walks, &c. The whole premises
will be beautiful and attractive

We shall make an outlay of \$15000
to \$20000, in all.

I also secured a donation
of land in Carter Co. ⁸¹⁰ ~~800~~ acres
which will be the nucleus of an
endowment fund. We are
also entering ^{the work of securing} upon an endow-
-ment fund as a Centennial
Movement - whereunto it
will grow will depend upon the
blessing of God our activity and
the response of the people. The
^{Worship} Conference - Ministers and
Church in Upper East Tennessee
are pledged to make this a live
- vigorous Conference Seminary
We want a man to come here
and throw himself into it - stay
here and help build ^{it up} and if reaches
a point where salaries are
much higher so much the
better. If the Methodist Church
lives & grows this Seminary
will also.



Prof. Joseph H. Petron A.B.

Arcadia

Yerm.

CAN WE AFFORD IT?

"We like your books, and think them better than any others we have ever seen, especially better than the ones we now use; but THE QUESTION OF EXPENSE is a serious obstacle in the way of a change."

This extract is of similar tenor to that of scores which might be made from letters we receive, and embodies the principal objection to the almost universal adoption of our improved text-books.

Let us discuss this matter of Expense.

Suppose it to be at the commencement of a term. Some of the pupils having finished the preceding book are ready to buy one of a higher grade, and some who have not yet begun the study are ready to buy their first book. Now, if there be no change, these pupils will pay the **full retail price** for new books of the kind now in use. But if a change is made, they will only have to pay **two-thirds of the retail price** for books of the same grade, that being the introductory price. Is it not clear that for this class of pupils a **change would be economical?**

Now we will consider those who are provided with books. If you will inspect them, as they are in the schools, you will find them in different conditions, from that of a nearly new book down to a mere bundle of loose and torn leaves without covers. In rural towns most of the books will be in nearly the latter condition, for the reason that they descend in use from the older children to the younger ones in the same family, and are generally kept in use as long as they will hold together. Their average value will be found to be very much less than half that of new books. Yet we are willing, irrespective of their condition, to receive them with **half the price** of our books, in exchange for new books for introduction. Can a parent complain of the change when he so clearly gets more than the worth of his money?

A complete change can therefore be made with a positive saving to a portion of the pupils, and with a more than full return of intrinsic value to all the rest.

But there is another mode of effecting a change.

Let the Board of Education decide that henceforth our books shall be the standard in the schools, and announce that **new classes**, supplying themselves with books, shall **purchase them**. A first supply can be obtained at regular introductory terms, and the introduction being gradual, not a cent of expense need be incurred that would not have been in procuring the regular supply of the old books, had the change not been made. Have we not shown that there is, rightly viewed, no extra expense, intrinsically? Many towns and cities have adopted and are following this plan with entire success.

Now let us consider this Question in another light.

By comparing our new books with those in your school you cannot but see that from the better arrangement, the absence of obsolete and useless matter, and the better system of instruction, much **time will be saved** by their use. **Time is money** If you can gain a month of progress by the use of our books, you save thereby the whole expense of all your schools for a month, in addition to the time of the pupils. The value of this in dollars and cents, would pay the cost of the change many times over.

Again, the **efficiency of improved books** is worth money. You do not hesitate to pay a high price when by so doing you can get the best teachers. Is not the text-book a teacher in a very pertinent sense of the word? Then why not apply the same principle? Can you afford to put old-fashioned clumsy tools in the hands of your workmen on the farm or in the shop, when better ones are to be had? Does not the same principle apply to the book with which the teacher is to work? The fact is, the more closely you reason upon this subject of expense, the more you must be convinced that if it pays to spend money in any way upon your schools, it will pay to secure the use of improved text-books.

Teachers or School Officers proposing to make changes of text-books in any branch of study, will find it for their advantage to send for our Catalogue and List of Prices, which will be mailed free of expense. Address

COWPERTHWAIT & CO., Educational Publishers,

628 & 630 Chestnut Street, PHILADELPHIA.

COWPERTHWAIT & CO.'S EDUCATIONAL SERIES.

SPECIAL PRICE LIST.

- 1. Retail Price**—From which the usual Discounts are made to the Trade.
- 2. Introduction Price**—(*two-thirds retail*) for supplies for first introduction into schools when there is no exchange of old books.
- 3. Exchange Price** (*one-half retail*) for supplies for first introduction when books of similar grade, that were in actual use, are given in exchange.

Warren's Geographies.

	Retail Prices.	Introduction.	Exchange.
Warren's New Primary Geography,	\$0.75	\$0.50	\$0.38
Warren's New Common School Geography,	1.88	1.25	.94
Warren's New Physical Geography,	1.88	1.25	.94
Warren's Brief Course in Geography,	1.50	1.00	.75

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Greene's New Introduction to English Grammar,	.56	.37	.28
Greene's New English Grammar,	1.05	.70	.53
Greene's New Analysis of the English Language,	1.20	.80	.60

Hagar's Mathematics.

Hagar's Primary Lessons in Numbers,	.30	.20	.15
Hagar's Elementary Arithmetic,	.50	.34	.25
Hagar's Common School Arithmetic,	1.00	.67	.50
Hagar's Elementary Algebra,	1.25	.84	.63
Hagar's Elementary Geometry,	1.25	.84	.63

FOR TEACHERS.

Hagar's Dictation Problems and Reviews in Written Arithmetic,	.50		
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Monroe's Third Reader,	.70	.47	.35
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Monroe's Fifth Reader,	1.25	.84	.63
Monroe's Sixth Reader,	1.50	1.00	.75
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Apgars' New Geographical Drawing Book,	.75	.50	
Apgars' Map Drawing Paper,	.25	.17	
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Royse's Manual of American Literature,	1.75	1.17	
Leach's Complete Spelling Book,	.32	.21	.16

Specimen Copies (except Keys) sent on receipt of the Exchange Price.

Teachers and School Officers must examine these New Books, if they wish to keep up with the times, and with the improved methods of instruction which now prevail in the best schools.

Correspondence earnestly solicited, and information in regard to Teachers' names, proposed changes in Text-Books, etc., gladly received. Address,

COWPERTHWAIT & CO., Educational Publishers.
628 and 630 Chestnut Street, Philadelphia.

COWPERTHWAIT & CO.
Educational Publishers.

628 & 630 Chestnut Street,

Philadelphia, *July 31* 1876

Joseph McKetton A. B.
Acadia Tenn
Dear Sir

Yours of the 27th inst. recd.
As we happen to be out of Catalogues
we mail to you circulars of our Pub.
Our Price List is given on page 4.
of this sheet.

Truly
Cowperthwait & Co

WILSON, HINKLE & CO.,

O. J. Wilson,
A. H. Hinkle,
L. Van Antwerp,

Educational Publishers,

C. S. Bragg,
Henry H. Vail,
Robt. F. Leaman.

Cincinnati, O., July 31st 1876.

Mr. J. N. Nelson,

Acadia, Sullivan Co., Tenn.

Dear Sir: As requested in yours 27th inst.
we mail you today our catalogue complete
to date. Please look it over carefully. Our
special price list inclosed offers teachers
very liberal terms both on single copies of
our publications for examination with a
view to first introduction, and on supplies
for such first introduction into schools
where not already in use. There are many
new books on the list, and we trust you
you will find some of them adapted to
your wants. We shall be glad to hear
again from you at any time.

Very respectfully
Wilson, Hinkle & Co.
Geo. Howard.

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Single sample copies to Teachers and School Officers will be sent by mail, post-paid, on receipt of the "Introduction" price, with the express understanding that they are for examination with a view to introduction.

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Please write in full and distinctly, your name, post-office, County, and State.

WILSON, HINKLE & CO.,

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28 BOND STREET,
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JUNE 1st, 1875.

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New Market

July 6th 1877

Prof. J. W. Petron

Dear Bro.

Since you left I have seen
Joanna Ault's father - He had not the money
to pay him - but told me he would attend to it
He is responsible and we can rely upon his attending
to it: People are in a press, just now, you
know, with work. I saw John England's guardian
Ira Cotes: he said he would be over or send the
money soon. I saw Manly yesterday: he will
step himself and get up the money I judge from
what he said and from what I said to him.
I saw Krouner also to-day, spoke plainly
to him. Saw Loy yesterday - will see
Gron on Tuesday next - shall give him to
understand and must have the money.
Bro Carter spoke to me yesterday that he
wanted to pay in bacon. I told him the money
was going to you - I would take when I had
the money to pay for it. Prangue has paid
flour - I have it - will send ^{it (at once)} you the first money
I get. If you prefer I could loan it with
Daniel to sell out: he would sell in small
quantities - I need the flour or shall soon
but if Mr Daniel can sell it for you and
you get the money sooner I will turn it
over at once. Jennings has been sick

or away. I hope to see him to-night and ask him
about his tuition. Anderson does nothing - will
as soon as he can. Dick I am free to say I
have little hope of - saw him to-day.

In place of Dick's account I will let you have
a note of H. J. Boy of Carter - formerly of Sullivan
- for \$125. This with interest will nearly
balance Mr Dick's Bill. Boy is good & you can
see him & have an agreement as to payment
- it is on interest too.

I planned to leave here July 4th but did
not get the money. I have commenced a
course here for students & money. Plan now
is to put in a Male & female teacher & spend the
year in the field part here & part of it North.
Prospects now are dull for getting north
I have written Waxter - no reply yet
Mrs Pressnell fails us - Trustees refuse
to release her at Loudon - You written
a Mrs Lockwood of Wis, trained in the
Normal schools in N. Y.

Shall & how David send you funds as
soon and as rapidly as they come in
All well. Nothing special here.

With kind regards to Sam Ketron and
yourself I am sincerely & truly
Yours
R. Peere

Sheldon & Co's Educational Publications.

OFFICE:

8 MURRAY STREET,

New York, July 14, 1874

Olney's School Arithmetics.
Olney's Higher Mathematics.
Patterson's Spellers, for Common and High Schools.
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Shaw's Complete Series of English and American Literature.
Lossing's New Outline History.
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Alden's Science of Government.
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Birrit's Geography and Atlas of the Heavens.
Wayland's Intellectual Philosophy.
Wayland's Moral Science.
Haven's Mental Philosophy.
Haven's Moral Philosophy.
Haven's History of Ancient and Modern Philosophy.
Long's Classical Atlas.

Our Descriptive Catalogue sent on application.

Prof. Joseph H. Kitson A.B.

Dear Sir

Your favor

of July 14 is received.

We send to you by this mail:

Caltan's Grammar School Geography
" " New Introductory " "

We trust this new edition just issued will commend itself to your judgment and taste.

Enclosed you will find a circular giving terms for introduction and exchange.

Very truly yours

Sheldon & Co
N. Y.



WRITE THE ADDRESS ON THIS SIDE--THE MESSAGE ON THE OTHER

*Prof. J. H. Retton
Acadia
Maine*

CALENDAR 1877-'8.

FALL TERM.

Begins.....Tuesday Sept. 4, 1877

Closes.....Thursday Jan. 17, 1878

WINTER AND SPRING TERM.

Begins.....Monday, Jan. 21, 1878

Closes.....Wednesday June 5, 1878

Annual meeting of Board of Trustees
June 4, 1878.

TUITION AND BOARD VERY REASONABLE.

Board from \$8 to \$10 per month.

For Catalogues or Special Information,
address the President,

Rev. J. F. SPENCE, or
J. S. MATTHEWS, Esq.,
Sec'y and Treas.

EAST TENNESSEE WESLEYAN UNIVERSITY,

Athens, Tenn., July 27, 1877

Dear Sir,

Your letter just rec^d. I start
in a day or two East. I neglected
when I was at Athens to look up
you up. On my return I will
look after it, and you shall have
the amt due you. It was an
oversight - should have been
settled long ago. I trust you will have success
in the Kingsley Seminary. I have put your
name on our list for A.M. at our next
Commencement.
Wishing you great success I am yours &
J. F. Spence

Office of BRISTOL NEWS.

All kinds of Fancy and Ornamental Printing.

CIRCULATION ABOUT EQUAL IN VIRGINIA & TENNESSEE. PUBLICATION DAY TUESDAY.

Job Work in City Style at City Prices. I. C. Fowler, Editor & Prop'r.

Bristol, Va. & Tenn., Feb. 28. 1879

Mr Prof Joseph H. Nelson

In Account with I. C. Fowler Prop'r Bristol News.

Dec 1878	30	To printing and hire on lot of circulars		50
Jan 1879	4	" " 500 4 page Circulars		6 00
		" Postage on same		22
			Received March 6, 79	\$6.72
			A. C. Smith	

Dear Sir,

Yours of 26th received. You are entirely excusable. Will be glad to serve you at all times. Hope to receive an order from you for more printing soon.

Very Respectfully,
A. C. Smith, Printer News.

BLOOMINGDALE, TENNESSEE, Feb. 24, 1896.

Samuel A. Fein

To Joseph H. Ketron, Dr.

1892.

May 13	To Tuition for his son Thomas H. Fein, 8 days @ \$8.00	6.88
" "	" Incidental Fee	.43

1893

May 12	To Tuition for his son Thomas H. Fein, 7 days @ \$1.00	7.00
" "	" Incidental Fee	.35

To 1 Physical Geography, 1.35

" 1 Book-Keeping and Set of Blanks, 1.45

Total, - - - - \$17.46

Joseph H. Ketron

March 20, 1901.

S. W. Bickley.

3-20-1900

Prof. Jas. H. Ketton.

Dear Prof.

You will please let Mr. Slater have sixty six (66) cents on my stationery and Postage. I am out of money and have some letters to mail this morning.

Would come out myself - but I fell and sprained my left knee last evening - and can not walk much, will be unable to go to school.

Hope you or some better by this time.

Yours truly
L. W. Bickley.

Partage, Dr.

S.W. Bickley Cr.

Mar. 9	To	Cash,	.06
" 9	"	"	.02
" 12	"	"	.02
" 14	"	"	.14
" 16	"	"	.08
" 19	"	"	.04
			<hr/>
			.36

Stationary, Dr.

S.W. Bickley, Cr.

Mar. 15	To	Cash for tables	.05
" 15	"	" " pencil	.05
" 16	"	" " Ex Stationary	.20
			<hr/>
			.30

Paid above, above
20, 1901, - 66¢.

Joseph H. Metron.

Bristol, Va.-Tenn., Sept 19, 1901.

Mr Prof Jos. H. Ketron
Bloomingdale, Tenn



The Bristol News,

DAILY AND WEEKLY

A. C. SMITH & SON,
Proprietors.

Job Printing A Specialty.

Remittance insisted upon after bill is rendered.

Interest charged on all bills after 30 days.

Aug	6	To 500 Circulars & Postage	2 07
Sept	2	" 500 20-page Catalogue @ 1/25	125 00
"	"	" 150 Letter Heads	75-
			<u>\$27 82</u>

Prof. Ketron:

Dear Friend: - Above is your account as requested. I trust it will be satisfactory.
yours truly
A. C. Smith

Prof S. H. Ketron

Dear Bro. In my first letter where \$500. is named as salary it was intended as a guaranteed salary. The Trustees do not propose to guarantee the salaries. The responsibility is largely with me as President I expect to take the field the 2^d. session to work up our salaries. You if you accept taking charge the 2^d. session, I propose that I will work on a salary of \$800. that you have \$600. in place of \$500.
- & that we receive the income of the school pro rata and then of what I raise in the same way until all is paid
I spoke with a majority of the Ex. Com^{ee} and they are agreed to \$600. in place of \$500.
- So please consider the prop

on the basis of a gov.
salary -
effort We shall make a vigorous
^ for aid from the Peabody fund.
our buildings & grounds
are being fitted up freely.

Please send us an answer
as soon as possible as
~~too~~ we have a pressing
offer from another Prof.

Yours truly

R. Pierce

P. S. New Market is on the
R. R. - board ~~is~~ being cheap
R. P.



Rev. Joseph H. Ketron
 Bloomingdale
 Tenn.
 Sullivan Co

Mr. M. G. Grogan

Mrs. U.S. Grant tenders

her grateful thanks
 for your resolutions,
 which have been
 received.

Respectfully
 J. D. Grant

Greenville Dist. Conference }
 M. E. Church }
 Bloomingdale, Tenn. }