

To: Dennis, Peter, Doug, and Shirley
From: Andy
Re: Monthly reports for November/December 1983

COMMUNITIES

Billerica- met with Selectman Tom Conway and discussed local issues--follow up in January with visit.

Cambridge-met with new economic development director Joe Kellogg (Dick Lamb's person out in North Adams) and Dick Easler to get a run down on projects going on. Meeting with Bill Lannon, tour of the Tobin School (School of the Future--the Cambridge Plan) with Paul, and finally, a Town Meeting.

Haverhill- introduced Marcia Sweeney and Dennis Newman to Mayor Bill Ryan and Gene O'Neill. Met Rosemary Cashman and Jeff Sweet from the Bank of Boston--they will be opening a branch in Lowell this month.

Lawrence- attended the Lawrence Strategy meeting where Vinnie Manzi was introduced as the new president. Spoke with Mayor John Buckley, Rep Kevin Blanchette, Laurence Smith (Exec-Director of the Chamber) and others. Attended fundraiser for Paul for local business people.

Lowell- Attended Paul's speech to the Lowell Chamber. Worked with David Frawley (Paul's housekeeper and President of the Highland Towel Supply Co.) to help them get a commitment from MIFA for IRB financing.

Lynn-Attended the second fundraiser for Step Up With Lynn, Inc. Paul was the key speaker and praised Lynn's accomplishments. The event was held on the second anniversary of the Second Great Lynn Fire. Superb media coverage. Attended the monthly Step Up With Lynn meeting. Introduced Marcia and Dennis to Mayor Tony Marino.

Peabody-attended the dedication of Avnet Corp's future site in the Centennial Industrial Park, and delivered a note from Paul to the Mayor. Introduced Marcia and Dennis to Mayor Peter Torigian.

Stoneham- met with Selectman George Lamantea and TA Bill Sequino to discuss economic development projects in the downtown.

EDUCATION

Numerous meetings to put together the Education Conference on 21 November "Striving for Excellence--A Conference on Business Education Partnerships" went very well--over 350 paying attendees.

LABOR

Met with the following:

- Peter diCicco--with Marcia Sweeney and Boot Boutwell ---IUE endorsed Paul
- The Mass State Carpenter's endorsed Paul
- Mass Fed of Teachers endorsed Paul
- IAM (Machinists)
- AFSCME, Peter Wright
- Mass AFL-CIO Christmas Party
- Joe Laperle--UAW
- Bernie Corbett--MBTA
- Bill Irvin--Steelworkers
- Joe Joyce--Sheet Metal Workers

OTHER

- attended BTU Engineering's dedication of their expansion with Paul
- National Association of Manufacturer's with Paul in Framingham
- Lew Shattuck of SBANE on the Small Business Task Force and possible hearings up in Boston by the Small Business Committee
- Kathleen O'Donnell--aid to Rep Bruce Bolling on Exports
- Morris Weinberg, President of Fibronics
- John Mongan-Area Director of HUD with Peter and Dick
- Pat McGovern- Publisher in Framingham with Paul
- Meeting with Dr. Muktar Ahmed and Phil Coles of the SBA on an 8(a) certification case