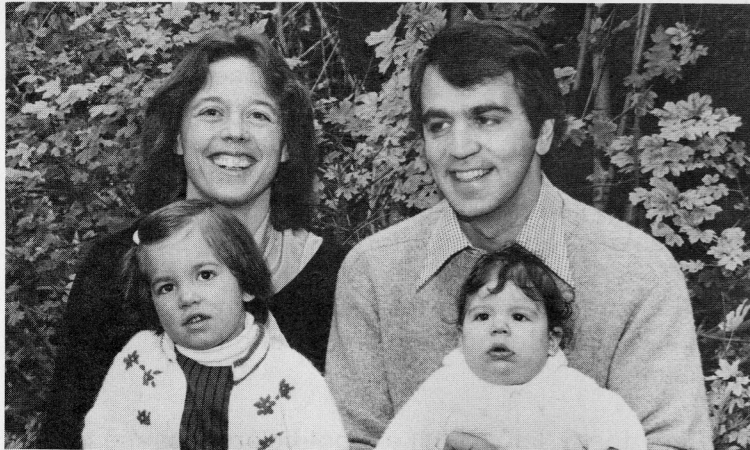


"Paul Tsongas is an excellent example of young men in public life today who place integrity and honesty above political horse-trading."

—The Lowell Sun



Paul Tsongas won election to Congress from the Fifth District of Massachusetts with a decisive upset in 1974. He was re-elected with a wide margin two years later.

Upsets were nothing new for Paul. Overcoming what were described as impossible odds, his reform slate toppled the long entrenched Middlesex County machine in 1972.

In 1969, Paul made a name for himself when he was elected to the Lowell City Council. His efforts brought Lowell's first professional administration, improving services while lowering the tax rate.

Born in Lowell, Paul attended Lowell Public Schools. He is a graduate of Dartmouth College and Yale Law School. Paul served three years in the Peace Corps, two in Ethiopia and one in the West Indies.

Paul has been named "Man of The Year" by the New England Jaycees and by the Greater Lawrence Chamber of Commerce. He has also received the first annual National Historic Preservation Award from Preservation Action. Paul serves as co-chairman of the New England Congressional Caucus Energy Committee, is an executive board member of the Northeast Midwest Coalition and was Secretary of the Congressional "Class of 1975".

At 37, Paul is married to the former Nicola Sauvage. They have two daughters, Ashley, 4, and Katina, 1. The Tsongas family resides in Lowell.

**It will take even more
than hard work,
straight talk, and
listening to be
Senator.**

It will take your help.

I want to help.

- With a donation of \$ _____
 By volunteering my time.

Name _____

Address _____

City _____

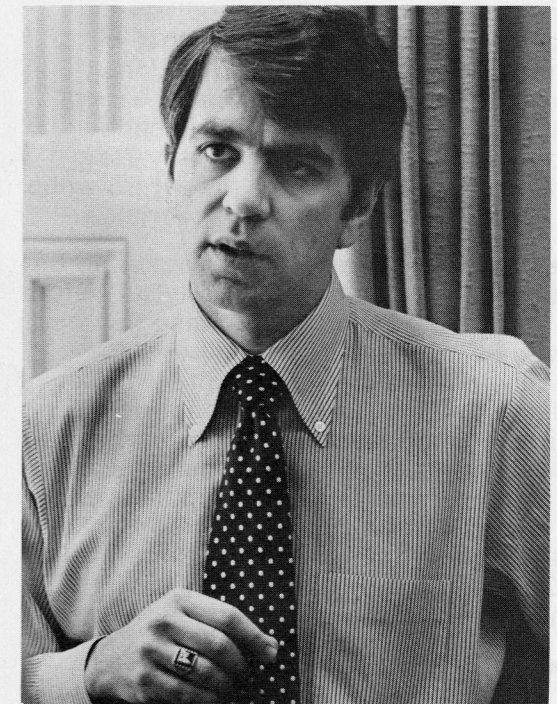
Occupation _____

Paid for by the Tsongas for Senate committee. A copy of our report is filed with the appropriate supervisory officer is available for purchase from The Federal Election Commission in Washington D.C.

Mail to P.O. Box 1978 Lowell, MA 01853

Authorized and paid for by the Tsongas for Senate Committee, George F. O'Meara, Jr., Chrmn., 521 Rogers St., Lowell, Mass.

**Hard work.
Straight talk.
Listening to people.**



**Paul Tsongas
Democrat U.S. Senate**

Hard work.

To bring a Solar Center to Massachusetts. When Colorado edged out Massachusetts for a national solar research institute, a lot of people made headlines with cries of foul play. Paul Tsongas went back to work. He organized New England's Congressmen and Senators, sought out top energy experts, even sent his staff out to raise money for the effort. The result is a projected \$10 million a year Northeast Regional Solar Energy Center. It will mean jobs for our area, business for high technology firms, and a leadership role for Massachusetts in the development of solar energy. A similar effort saved a \$12.6 million research program at Lincoln Laboratories in Lexington.

To pass a \$40 million Lowell National Park bill. A Washington Post editorial credited "the tireless work of Congressman Paul Tsongas." Paul credits hundreds of people in Lowell for an effort that will result in combined expenditures of \$120 million, hundreds of new jobs, and the restoration of a city over the next ten years. The park will significantly boost the economy of the entire Merrimack Valley. Lowell's past will provide a lesson for the future while helping visitors to explore their industrial heritage.

To revitalize Lawrence. It was only supposed to be a courtesy call to Paul's Washington office. But before HUD Secretary Patricia Harris left, a promise had been made to see that a key Essex-Broadway housing development received a mortgage guarantee. It did. And the \$5.7 million unit will be under construction this spring. So is the \$4.3 million Arlington Park development for which Paul and city officials secured financing. Paul also assisted 12 area companies with small business loans. And he organized area bankers to start a downtown development corporation. Maybe that's why the Greater Lawrence Chamber of Commerce named him "Man of the Year."

More hard work. Helping to keep Fort Devens open. Keeping a Concord-Acton-Chelmsford rail line running. Saving 200 jobs by helping to resolve a work dispute. Helping Groton receive funds for an emergency vehicle, Westford receive delayed federal payments, and Wilmington receive housing funds. And much more.

Straight talk.

When you ask people to vote for you as U.S. Senator, they want to know what you've done and what you'll do. Smooth talk and social grace won't answer these questions. Straight talk will. And Paul Tsongas talks straight.

"Not enough is being done to raise ethical standards of elected officials." Paul has made his income tax returns public during his four years in Congress and three previous years. He's co-sponsored a bill to make this type of disclosure mandatory. And Paul has worked to limit incumbent privileges. Office computers should not be used for campaign activities. Official newsletters should not be mailed within four months of a general election. Paul adheres to these guidelines voluntarily. He supports legislation for those who do not.

"A serious energy crisis exists and we have failed to face up to it." Paul Tsongas gets angry about energy. He says our indecisiveness is a disgrace. Today, nearly half the oil we use is foreign. The cost is \$47 billion a year. Paul has dedicated a great deal of time to our energy problems. He's a member of the House Ad Hoc Energy Committee. Seven of his energy and budget amendments were passed by the House including the only major solar amendments passed in the 95th Congress. Paul believes that we must make some sacrifices on the energy front today to preserve our economic stability tomorrow.

"Government bureaucracy can be reduced." Paul introduced a bill to consolidate three federal emergency relief agencies into one. The President has decided to implement the bill as part of his reorganization plan. It will mean a reduction of red tape and a savings of \$15 million a year. Elected officials find it easier to spend money than to save it. This is something we all have to work to change.

Listening to people.

You can't listen if you're not there. And Massachusetts can't afford a Senator who isn't there. As Congressman, Paul Tsongas has been here. In Massachusetts. Listening. At seventy-seven open town meetings. Holding constituent office hours. Opening a toll-free emergency assistance hot-line during this winter's blizzard. Dispatching his mobile office van to listen to people who can't get to the Congressional office.

The words you hear most frequently about Paul Tsongas are—"He sure doesn't sound like a politician."

Paul doesn't sound like a politician because he isn't always sounding off. He listens. Because you have to listen to people before you can represent their views. Because being in Washington doesn't give you a monopoly on wisdom. It's rare to find an elected official who would rather listen than talk. That's the kind of Senator we need.

That's why we need Paul Tsongas in the U.S. Senate.

