

August 31, 1983

To: Dennis K.
From: Andy
Re: Ideas for brochures

FIFTH

-The Lowell Hotel, parking garage and Wang Training Center. Paul has been completely involved in the entire \$40 million development, from putting together the financing for the hotel (\$13 mil from the unions, \$4 mil from Shawmut) to resolving planning problems on the design of the Training Center. This development will make Lowell and Paul is responsible for the progress.

SIXTH

-A choice between the most recent Peabody UDAG, in which Paul got a lot of local press and the Salem Masonic Temple UDAG. We were deeply involved in both. Mayor Torigian of Peabody is a big fan of Paul's and also happens to be the current president of the Mass. Mayors Assoc. so the Peabody example has an edge.

SEVENTH

-Jack Rennie's linkage between Pacer Systems, Inc. and the Burlington School system called BEST BET (Building Excellent Schools Through Business-Education Teamwork). Paul suggested the idea, Rennie pursued it, and Paul has been talking about to anyone who'll listen. *as model* This project should get good exposure at the Education conference.

EIGHTH

-The Cambridge Plan-Computers for Kids. Paul and Mayor Vellucci put this together as a model program for computer enrichment in the classroom. The program should begin this fall, and will also be part of the Education conference.

Lynn. . Pual kicked off the fundraising drive for the Step Up With Lynn, Inc. campaign. This non-profit corporation seeks to use the collaboration of the business community and the city government to revitalize the City of Lynn. Step Up With Lynn is very close to reaching their original goal of raising \$250,000 for projects around the city. (11 June 1982 was the day of the kickoff.)

Lawrence. Helped the Lawrence Community Development Dept. and Michael Harrington (developer) with their UDAG application. Have written numerous letters of support and made half-dozen calls for the Lawrence Textile Shrinking Company's application to the Foreign Trade Zone Board for a sub-zone status. No progress over the past three months.