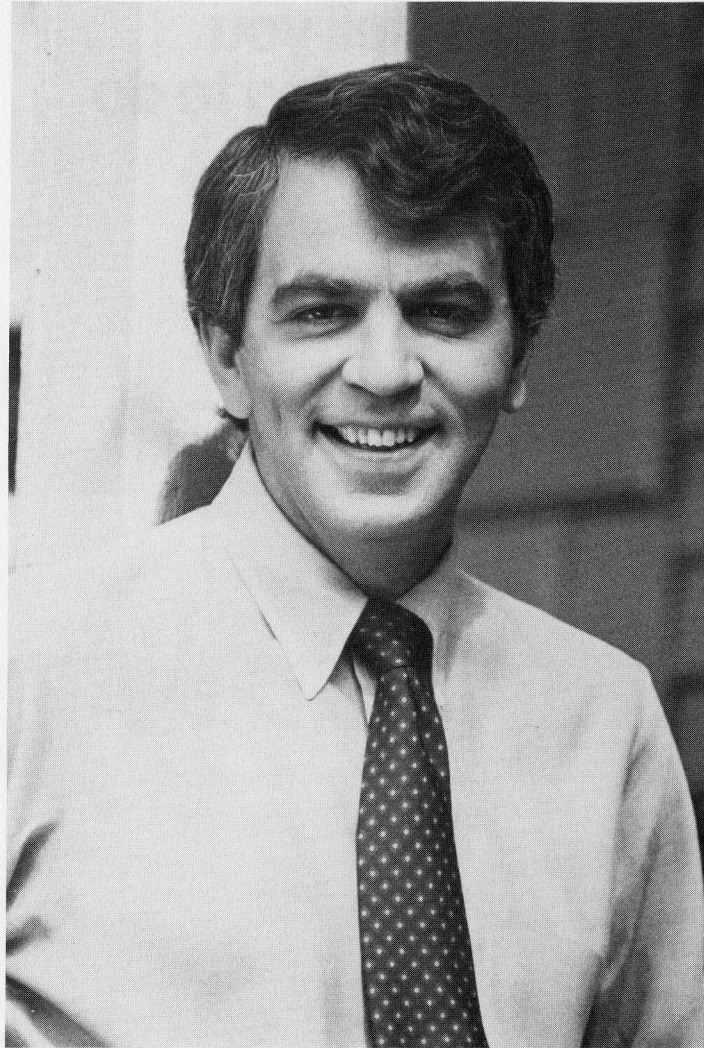


Congressman Paul Tsongas can tell you what he's done.



Paul Tsongas
Democrat U.S. Senate

For jobs.

Paul Tsongas is the only Democrat for Senate with a proven record. For organized labor. For jobs. For improving the economy of his Congressional District.

Paul created a "Job Resources Section" in his office. Then he sat down with labor and local officials to develop a plan of attack on economic problems. Here are some of the results of those efforts:

- saved 75 jobs at Ferris Industries in Lawrence by helping to secure a small business loan
- saved 1000 jobs at Lincoln Labs in Lexington by helping to restore federal budget cuts
- helped organize Congressional efforts that prevented the closing of Fort Devens
- created downtown development funds to revitalize Lowell and Lawrence and provide jobs
- assured approval of a \$5.6 million Essex Towers development in Lawrence
- helped win approval of major public works funds for the Merrimack Valley after initial funds were denied

For workers' rights.

Paul Tsongas challenges any other candidate for the Senate to match his record on workers' rights:

- voted for the bill to increase the minimum wage
- cosponsored a bill to double the number of weeks of emergency unemployment compensation
- supported the common situs picketing bill to close loopholes that permit strikebreaking
- opposed efforts to deny food stamps for those on strike
- opposed efforts to reduce job safety funds

Here's why organized labor has backed Paul Tsongas.

UNION	RATING
Communication Workers of America	100%
Teamsters	100%
International Assoc. of Machinists	100%
United Mine Workers	98%
Am. Fed. of Government Employees	95%
United Auto Workers	95%
AFSCME	93%
AFL-CIO (COPE)	90%



Finally. A national park that honors workers.

It took three years to write and pass America's first urban national park bill. But Paul Tsongas and a lot of people in Lowell know it was worth the work.

The Park will restore Lowell with \$40 million and hundreds of jobs. It will be the first national park that honors the workers who built our country. It's Paul's proudest achievement in Congress.

**It all started here,
and Paul Tsongas never
forgets it.**



Paul's grandfather came to America about 1914. A year later he had saved enough money to send for his family. They're pictured here in 1926, at the Tsongas tailor and pressing shop in Lowell. Paul's father would later operate the store. And Paul started his first job here, assembling coathangers, at age ten.

Later, when other kids were playing sports after high school, Paul was driving the family laundry truck. "I didn't feel like I was missing out," he says. "It was what you had to do and wanted to do. It was the whole family working together."

And Paul learned. About things that almost seem old-fashioned today; about hard work; about saving money; and about determination.

In his first elective office as city councillor, he built a neighborhood park with his bare hands when the council didn't provide the necessary funds. In his successful campaign for County Commissioner on the reform slate, he walked 250 miles through every city and town in the county.

Friends who have known Paul for a long time say he hasn't changed much over the years. He still shows the same quiet determination he showed when driving the delivery truck in high school.

Never in his 37 years has he forgotten about the hard work that has been a family tradition. The Senate could use a few more people with that tradition.

**Paul Tsongas needs your
help to continue his fight
for working people.**



Paul and Nicola Tsongas, with Ashley and Katina.

Paul Tsongas Democrat U.S. Senate

**To volunteer your help call 426-3110 in Boston or
1-800-882-1436**

Paid for by the Tsongas for Senate committee. A copy of our report filed with the appropriate supervisory officer is available for purchase from the Federal Election Commission in Washington, D.C.

