

To: Dennis, Doug, John cc: SC, AB, TL
From: Peter
Date: July 28, 1983
Re: Monthly Report for May, 1983

Schedule of Meetings:

- 5/3 - Meeting with President of EPSCO, Inc. of Westwood, mfr. of fishing navigation technology and microwave systems. Toured plant. Employs 240.
 - Meeting at Boston Redevelopment Authority with Chinatown Economic Development Corp. & The Bay Group on Boylston Bldg. UDAG request to de-designate Wang and re-designate Bay Group.
 - 5/4 - Meeting with executives from Bio-Assays Ssystems Corp. of Woburn who were seeking help with SBIR funding from DOD and NIH. Sent endorsement letters for their NIH project applications.
 - Attended Malden UDAG meeting on downtown housing/retail project, which was later held over to next round.
 - 5/5 - Attended New Bedford UDAG meeting with Mayor Lawler. Coastal Fisheries Inc. later won \$1M loan to open frozen fish operation which will employ 250 in six months. Mayor Lawler and I met afterwards on his EDA grant, EPA Sewer Use Fee controversy, also.
 - Attended Boston/Chinatown UDAG meeting.
 - Attended Provincetown UDAG meeting with Town Manager & John Eller.
 - 5/6 - Attended Fall River UDAG meeting with Taco, Inc. hydronics/solar heating firm from R.I. which later won \$400K for new plant.
 - 5/10 - Met with East Boston CDC on their Sec. 202 Proposal to HUD.
- Vacation: 5/11-13, 17-20, 23-27.
- 5/16 - Met with Ann Hackenson, Town Administrator of Ayer at request of Dennis Newman. Providing help on various grants. AB to follow up.
 - 5/21 - Dorchester Town Meeting w/PET
 - 5/28 - Hingham Town Meeting w/PET

Other Activities:

Boston: Assisted: Bill Berg, developer, re purchase of 470 Atlantic Ave. from Canadian developer; Diningroom Showcase of Brighton re SBA loan procedures; Why Not Rent Co. of Allston re SBA loan info; Dorchester developer re City of Boston Real Property Dept. procedures; Chestnut Hill Association re Land & Water funds involved in B.C. area; Roslindale Fair Share re 202 (they scaled down their project on my advice); South End neighborhood group re response from UMTA & MBTA re Southwest Corridor Project.

Brockton: Provided George E. Keith Co., shoe mfr. with info on calfskin tariff policy and Customs position on labelling of foreign-made shoes as U.S.-made.

Belmont: Responded to State Rep. Mary Jane Gibson request for info on U. S. Trade Rep. policy on imported fishing nets for Stardust International Corp.

Cambridge: Assisted Facilities Data Inc. re direct loan process at SBA.

Dudley: Got info from State Dept of Transportation on roadway rest area.

Essex: Endorsed CDBG Small Cities application to EOCD.

Fall River: Provided PET with briefing on local mayors race for his visit.

Harwich: Working with Harbor Development Commission on Corps funding.

Hingham: Assisted Selectmen with U.S. Education Dept. policy on educational use of land already given to Town as surplus: feds trying to reclaim it.

Hull: Working with GSA to secure appraisal value for Hog Island development for Selectmen and developer.

Malden: Town Meeting briefing. Assisted Mayor's office with D.C. job searcher and with E.D.A. eligibility questions re Jobs Bill.

Marshfield: Supporting Mass. Lobstermen's Association application under Saltonstall-Kennedy Program at NMFS for computer lobster marketing grant.

Nantucket: Responded to Selectmen re 202 funding. Sent letter seeking Corps visit to harbor to dredge and expand it.

New Bedford: Arranged an internship for developer Fred Alpert's son in DC.ofc.

Orleans: Assisted Board of Selectmen with EPA Sewer plant funding issues.

Peabody: Assisted Womack Janitorial Co. re SBA BDE and contract credit.

Randolph: Assisting Systems Architects Inc., an 8(a), with contract dispute at Air Force in Ohio on computer contract.

Southbridge: Assisted Rep. Marilyn Travinski re railroad crossing funds.

Somerville: Provided endorsement for economic development grant being submitted to HHS/Office of Community Services, at request of C.D.Dept.

Sutton: Provided constituent with road funding info applicable to his area.

Taunton: Assisted Haskon Corp., maker of wing seals re contract with Air Force on F-111 jets through Rockwell International. Contacted the EDA/Jobs Bill Regulations sent to Norton, Weymouth, Malden, Somerville, Kingston, Ayer, Essex, Boston, New Bedford, Wareham, and Ware per prior requests from contacts in each community.

Trade Adjustment: Got info for Joe R. future newsletter.

Amtrak: info for constituent on sale of rail system.

Pension Benefit Guaranty Corp.: provided info to ILGWU and apparel mfrs. on status of pension withdrawal liability application.

To: Dennis, Doug, John cc: SC, AB, TL
From: Peter
Date: July 28, 1983
Re: Monthly Report for June, 1983

Schedule of Meetings:

- 6/3 - Visited execs at Data General Corp in Westboro with Mitch.
 - Met with Joe Levangie at Spire Corp. (solar) in Bedford with Mitch.
- 6/8 - Brought Army Corps to Nantucket to meet with Selectmen on needed expansion of Harbor. Also met with Regional Planning Agency Director and Council on Aging which is working on FmHA housing project.
- 6/10 - Attended press conference in Mattapoisett re Route 6 accidents. MDPW Commissioner Tierney was present to tell local officials that the Governor authorized him to change the road back to 4 lanes from 2. Sen. McLean, and officials of Marion, Rochester & Fairhaven were present, as was media.
 - Met with Cathy Castro, co-publisher of Jornal de Fall River, for a tour of the old Durfee High School, a national register building she wants to see as a cultural center. Met with city economic development staff re progress of their RFP to developers. Also discussed with ACT's Martin Adler.
 - Picked up PET at airport and drove him to Massasoit Commencement.
- 6/11 - Malden Town Meeting.
- 6/16 - Met with execs of Softel, Inc. of Manchester who are seeking to compete with new computer airline reservation systems. Provided them with info from CAB and congressional committees on status of changes in law.
- 6/17 - vacation
- 6/21 - Interviewed Don Rapp for Toby.
- 6/22 - Attended evening citizens meeting at Harriet Tubman House in South End of Boston sponsored by South End Project Area Committee for residents of West Concord Apartments, a 74-unit low/mod. development which is under a judicial foreclosure order at HUD's request and may end up in the hands of private developers for market rate condos. We sent a strong letter to Asst. Sec. Abrams and won postponement of the foreclosure date for HUD to reassess the situation. There are about 2800 more units facing the same fate in Boston.
- 6/23 - Meeting at EPA with Orleans Board of Selectmen and DEQE re town's low ranking on priority list put out by state. EPA & DEQE have agreed to upgrade the ranking to a more competitive level if Brewster is brought into the project. Have followed up with DEQE since that time.
- 6/24 - Meeting at Provincetown Chamber of Commerce on tourism & fishing issues.
 - Meeting with Town Manager at Provincetown Town Hall on wharf funding.
 - Meeting with Harwich Harbor Development Committee re Saquatucket Harbor.
- 6/29 - Meeting co-sponsored by Minority Business Development Ceter of Boston and us to discuss concerns about minority participation in Navy Base location decision and government contracting generally. Following up by collecting data on agency performance for next meeting. 20 firms and advocacy agencies represented.
- 6/30 - Attended press conference at the Boylston Building in Chinatown with George Pan, pres. of Chinese Economic Development Corp., Mayor White, EDA, SBA, etc. Was introduced. PET thanked for active involvement.
 - Attended farewell gathering for Lou Armstead in Speaker's Office. Marty Foster of Cong. Moakley's office also leaving.

Other activities:

Arlington: Provided Town Managers office with a substantial amount of info on Enterprise Zone legislation and the Jobs Bill.

Barnstable: Wrote to Sec. of Navy for town's Tercentenary Celebration in 1985 to get them visits from Naval vessels. Wrote to FAA for Mass. Aeronautical Commission re safety at Barnstable Airport and need for FAA funding.

Bellingham: Contacted Honeywell, Corp. for constituent with smoke detector claim.

Boston: Responded to 3 inquiries on status of East Boston Chelsea St. Bridge repairs; assisted Franklin Field CDC re UDAG problems; responded to inquiry on BHA hiring practices on HUD-funded projects after BHA, HUD, FCCP contacts; responded to problem with Boston's Up-Front Program of housing rehab; sent letters to 3 constituents with info on future plans of MBTA for Dudley Station; assisted Atty. Ottaviani re R.H.Macy's SBA lease guaranty default; discussed options for funding under Boston Housing Partnership

Braintree: Assisted atty. Ed Shapiro re SBA liquidation problems on Anchor Tank Lining Co.

Brockton: Continuing to work with L. Addison & Assoc. re 8(a) certification.

Chatham: Responded to local concerns re airport safety by contacting FAA.

Essex: Assisting grant writer re FmHA income standards for waterline projects.

Fall River: Got info on Torpedo Factory Art Center in Alexandria, VA. for local group trying to convert Durfee High School into a Cultural Center; Responded to constituent re copyright laws; Responded to Pres. of Trends, Inc., who wants to set up historic park at Dighton Rock; Provided PET with briefing for his trip to Fall River for an elderly town meeting.

Hingham: Got info on GSA bidding for South Yard surpl's land for President of North Terminal Co., maker of Winchester rifles.

Hull: Announced GSA appraisal figure of \$300,000 on Hog Island (a year in the works) which was much lower than Town and developer and press had expected.

Methuen: Assisted town manager re General Revenue Sharing problems by getting ORS Counsel to send copies of case precedents, their FOI policy statements, and other material which will help town's attorneys build their case not to release files to the agency.

Malden: Met with Mayor and City Council and provided PET with briefing for TM. Assisted constituents re MHFA single family home loan program info.

Manchester: Assisting Softel, Inc. re info from CAB and CRS and Congressional committees concerning regulation of airline reservation systems.

Milford: Provided info to Photofabrication Engineering Inc. re 503/IRB.

Nantucket: Working with Housing Economics Inc. and Selectmen on two FmHA housing projects both encountering difficulties due to lack of good market data.

New Bedford: Working with Industrial Development Commission on EDA Title IX grant. Met with Fitzhenry on it. Provided PET briefing for his trip.

Norfolk: Sent Recreation Commission letter re parks funding.

Quincy: Assisted Kathy O'Donnell re HUD problems; contacted mayors staff re BC-BS/union issue.

Randolph: Contacted General Buck at Wright-Patterson AFB on behalf of Systems Architects, Inc. defense contract which they later lost.

Stoughton: Assisted Heath Consultants Inc. re JTPA & Jobs Bill questions.

Truro: Working with National Park Service & MDPW re land swap for Rt.6 salt shed.

Westport: Motor Sport Accessories won \$25,000 SBA loan after our intervention.

Winthrop: Got results of Corps Reconnaissance Study on Sec.14 erosion for town.

Woburn: Proconics International hi-tech firm assisted with SBA line of credit info.

DCASR employees: responded to 5 employees re working conditions problems.

Naval Underwater Systems Center, R.I. re base consolidation & SEMass job loss.

Bay Colony Dev. Corp. re SBA 503 processing delays: 15 day limit routinely missed.

To: Dennis, Doug, John cc: SC, AB, TL
From: Peter
Date: August 1, 1983
Re: Monthly Report for July 1983.

Schedule of Meetings:

- 7/5 - Meeting with Ted Holden, PR consultant, with Dennis Newman.
 - Attended evening event for National Alliance of Business (NAB).
- 7/7 - Attended first Regional Advisory Board meeting of NAB chaired by Bill Edgerly of State Street Bank with 15 business leaders. Also attended reception for departing NAB Director.
- 7/8 - Attended Governor's Economic Development Conference at Massasoit Community College in Brockton. Met with numerous local officials and legislators from Brockton, Weymouth, Carver, Plymouth, Quincy. Sat in on Sec. Salvucci's transportation briefing.
 - Met with Pres. of Almor, Inc. of Brockton, electrical supplier, re SBA financing options.
- 7/10 - PET '84.
- 7/11 - Meeting with E.D. staffs of PET & Gov. Dukakis at Al Raine's Office.
- 7/12 - Met with AB & MB re status of education projects and related problems.
- 7/13 - Spent entire day interviewing candidates for Economist job.
- 7/14 - Visited Bridgewater State College for meeting on education and computer training. Followed up by critiquing a proposal they had sent to NSF and by contacting NSF, Education Dept. and Labor Dept. for further info.
- 7/18 - Board meeting of UMass Economic Development Center re programs and eastern Mass. opportunities. Members include EOCD Asst. Sec. St. Hilaire, Cong. Frank's ofc. mgr., Jim Siegel, Mass. Municipal Assoc., Gary Shepard Governor's E.D. Staff & Gil Woods of Mass. Real Estate Appraisers.
- 7/19 - Attended Tsongas Procurement Conference in Waltham.
- 7/20 - Conference call on education with Mitch, AB, MB, et. al.
 - Lunch with Fred Stockwell, Mass. Business Development Corp. re their programs, problems with SBA 503, plans to brief ED staff in October.
 - Attended evening meeting of Brockton Private Industry Council and met Kay Stratton, Asst. Sec. Economic Affairs for Manpower, DOL Regional Administrator Jim Lowe. Met business, chamber and city people and heard NAB training program on JTPA.
- 7/26 - HUD 202 Briefing for E.D. Staff.
- 7/29 - sick day.

Other activities:

- Arlington: Got constituent a commitment from state medical board that he would receive his scores 3 months early to allow him to work. Case was from former aide to mayor of Somerville.
- Bellingham: Assisted Pres. of U. S. Polycon Corp. re dispute with Navy on ability to participate in contracts. Got legal ruling for him.
- Boston: Sent to HUD endorsements for 202 projects proposed by American Arabic Benevolent Assoc., Roslindale Fair Share and East Boston Neighborhood Health Center; got SBA Business Plan info for NRM Marketing Inc., maker of diesel fuel savers for fishing vessels; assisted USS Constitution Naval Fleet Reserve Assoc. re Massport/EDIC property for branch home; working with TT on Westbrook Village Apts. in Boston/Brookline where developers got co-insurance and then raised rents (City Councillor Maura Hennigan lives there.); responded to constituent after contacting East Boston CDC on proposed hotel plan; assisting Bill Berg

re his purchase of 470 Atlantic Ave. via National Development Council; assisting Smalls-Dawn Associates re lack of 8(a) contracts.

Braintree: Working with Selectmen on minority business enterprise provision of CDBG regulations which they find objectionable.

Broctkon: Arranged with Chamber to make PET an incorporator of the proposed World Boxing Hall of Fame, a major business project here.

Cambridge: Working with Henry Owens Co., warehousing and moving co., re 8(a) certification via SBA. (Ed Owens asked for this help at Proc. Conference).

Cape & Islands Employment & Training Consortium: Several calls & letters on Labor Dept. dispute re staff salaries handled.'

Fall River: UDAG announcement to co. and city. Also helped city get UDAG Agreement completed ASAP. Recipient Taco, Inc., a solar heating systems mfr. is trying to arrange meeting with PET. Working with Fall River rep of Texas Instruments re local productivity program. Responded to inquiry by contacting mayor re Louis McHenry Howe monument.

Greenfield: Provided detailed SBIR package to First Partnership Group re computer research. This letter will be a model for future responses of this type, so it has been circulated to E.D. Staff.

Hull: Assisting Chloride Pyrotector Corp. of Hingham in possible move to Hull (they're moving anyway because they don't own their building. They employ 400). Responded to inquiry re SBA loan forgiveness of disaster loans. Providing Hog Island developer with timetable on GSA processing.

Lowell: Provided details on Small Cities CDBG program to Lowell Sun reporter per FD.

Malden: Provided info on computer literacy program to School Dept. coordinator.

Medford: Responded to constituent problems on banking regulations.

Milford: Working with Mark's Curtains, a retailer re SBA loan guarantee.

Nantucket: Supported Corps de-authorization of part of harbor previously designated for a project. This had to be done so a new project area could be designated ASAP. Also assisting town on two housing projects via FmHA.

New Bedford: Announced UDAG for Coastal Fisheries Inc. to mayor and co. and mayor announced it to press giving us all the credit. Working with Payne Cutlery Co. re GSA Bidding problems. Working with EDA & IDC re Title IX grant. Responded to local United Way re social service funds from CDBG.

Newton: Assisting Mass. Technology Laboratory, Inc. get 8(a) certification. Owner is Chinese and was on PET's Science & Technology Adv. Committee.

Northbridge: Responded to Selectmen and Rural Housing Inc. by endorsing 202.

Norwood: Working with Colonial Technology Inc. on SBA loan Liquidation problems.

Plymouth: After initial effort on UDAG, town withdrew it due to local opposition.

Provincetown: Provided Town with info on surplus vessels via U.S. Marshall & Federal surplus property. Also responded on justice of peace complaint.

Quincy: Provided SBIR info to Samuel Perkins Co. re health R&D.

Shrewsbury: Helped SC respond re small cities financing for drainage problems.

Somerville: Advised Media Action Project re JTPA. Responded to Speed Laundry Co. re problems with Military Sealift Command, Navy, N.J.

Tewksbury: Responding to Wang request for info on small business size standards.

Tyngsboro: Responded to inquiry from Family Products, Inc. re sales to govt.

Watertown: Assisted Cambridge Analytical Associates re SBA size determination for Corps contract: contacted SBA Boston & DC & Corps to get resolved.

Waltham: Provided Control Data Corp. with advanced announcement of \$78M radar contract award to Raytheon (from Air Force): CDC is a major subcontractor.

Wareham: Wrote letter of recommendation for Rocom, Inc. to Jerrold Corp. after checking co. reputation with local chamber. Rocom wants to be an authorized service center for these cable control boxes.

Wellesley: Provided Whitman & Howard with infrastructure information.

Westport: Assisting M&M Auto Co. re SBA loan process.

Mass. Dept. of Public Works: Helping Assoc. Commissioner w/info on water transp.

Amtrak: responded to complaint re Boston-RI-Washington service.

Wrote Job Training Partnership Act article for newsletter.

Set up new Economic Development Districts to include Theda.