

July 29, 1983

TO: Dennis K

FROM: Sam Carradine

RE: Accomplishments - April 18-July 29, 1983

Following are accomplishments in which I have been involved since my tenure began in late April. Understandably, many activities are still in process (e.g., pending grant applications, UDAG's under preparation, etc.).

The "accomplishments" are broken down into three areas: UDAGs, PT letters of support and status of grants, etc., and PT involvement with other individuals, organizations, and issues through our office. Background correspondence and documentation for most of these are available from me and/or the Boston case files.

UDAG's (In which I have been in contact with principals involved).

1. West Springfield--Riverdale Street Corridor and Riverdale 91 Corridor  
(Current Status: Both applications rolled over until October).
2. Springfield - Willow Park Housing  
(Current Status: Rolled over until October).
3. Springfield - D'Amour Big Y Shopping Center  
(Current Status: New UDAG application to be submitted in October).
4. Springfield - Freight House at North Center  
(Current Status: New UDAG application to be submitted in October).

Letters of Support for PT Signature (For various grants from my area and status of grant, if known at this time).

5/23 - Drafted letter for PT signature supporting grant proposal from Fred Connor, Holyoke Industrial Affairs Corporation, to State Energy Office for the purpose of assisting Massachusetts' cities and towns in establishing city-wide industrial energy conservation programs as local economic development strategies. (Current status: Looks positive - decision to be made by Commerce and Industrial Division of Energy Dept. in two weeks.

5/24 - Drafted letter for PT signature to George J. O'Brien, Northampton Housing Authority indicating that we had been in touch with Marvin Siflinger of HUD in support of a proposal for the modernization of the Florence Heights Project. Preliminary Funding decision granted by HUD (7/15). HUD requesting final application for \$238K by Aug 19.

- 5/26 - Drafted letter for PT signature in support of Town of Webster ~~selectman~~ for their pre-application for a rehabilitation grant under the Urban Parks and Recreation Recovery Program, National Park Service. (Current status: Application denied June 30).
- 6/7 - Called National Marine Fisheries Service, Gloucester and ascertained  
6/10 that both the Center for Applied Regional Studies proposal and the Massachusetts Lobsterman Association, Inc. proposal passed regional review and evaluation and had been forwarded to Washington as part of the recommended NMFS regional "package" (See Bi-Weekly Report for May 16 - May 31 --- 5/16 entry). Prepared letters of support for PET. (Current Status: Center application denied; Lobsterman application awaiting market study).
- 6/10 - Received call from Harvey Daniels, Selectman, Town of Cheshire,  
6/14 requesting information on Federal Highway Programs. Was able to prepare packet from information in office and augmented this by obtaining information from Joanne Thornton, Congressional Relations, DOT. Drafted letter to Mr. Daniels for PET signature and enclosed information packet.
- 6/13 - Talked with Steven McLaughlin, Center for International Education (CIE), UMASS/Amherst, about status of their AID proposal to examine the use of electronic aids for literacy in developing countries. Learned that proposal had been funded. McLaughlin thanked PET and our Washington staff for their support of the CIE proposal.
- 6/16 - Drafted letter for PET signature to David Van Meter, DOT Small Business Innovation Research Program, Cambridge, in support of a proposal from Gimret International, Shrewsbury, to study the development of ultra-fine, coal-water slurry fuel for diesel engines and locomotives. (Current status: Proposal pending; decision in mid-August.)
- 6/23 - Drafted letter for PET signature to State Rep. Richard Moore, Chairman, Committee on State Administration, in which we indicated support for a limit on tandem-trailer trucks to portions of the interstate highway system and the Massachusetts Turnpike.
- 6/23 - Received letter from Philip Haddad, Building Manager, Worcester Field Office, GSA, in which he expressed concern over the proposed closing of the Worcester Field Office. Contacted Louise Buchanan in Congressman Early's Office and learned that the issue had been positively resolved and the Worcester Field Office of GSA would not be closed. Drafted letter for PET signature to Mr. Haddad apprising him of this.
- 6/30 - Drafted letter for PET signature to Gerald Cataldo, International Fueling Company; and Joe Dettle, Blue Bell Aviation Department on status of FAA decision not to install Localizer/DME equipment at Worcester Municipal Airport.

- 7/13 - Drafted letter for PT signature in support of a \$1,000,000 Public Works Impact Program Grant under the Emergency Jobs Act. Grant application is pending. Fitchburg.
- 7/22 - After attending briefing by HUD on Section 202 housing grants, drafted letters of support for PT signature to following grantees in my area:
- o Pleasantview, Inc. Longmeadow
  - o Rural Housing Improvement/GNCD, Hubbardston
  - o Interfaith Homes of Longmeadow, Longmeadow
  - o Springfield Inner City Rehabilitation, Springfield
- Decisions should be made by September 30.
- 7/23 - Drafted letter of support for PT signature for Westover Metropolitan Development Corporation in support of their EDA application for the relocation and rebuilding of a rail spur which would supply rail service for an additional 40 acres of undeveloped property in the Westover Industrial Airpark. EDA grant pending.
- 7/20 - Drafted letter for PT signature to Carlos Campbell, Assistant Secretary for Economic Development, DOC, in support of an application from the City of North Adams for a grant under the Emergency Jobs Act for the replacement of two bridges. Forwarded copy of Campbell letter to Richard Lamb, Mayor of North Adams.

Other Contacts

- 4/26 - Assisted Kevin Sinclair, Langley-Ford Instruments, Amherst in expediting an export license application for shipment of goods to the People's Republic of China. Shipment needed to be made by end of April. SC was able to call appropriate people at DOC/ITA and successful shipment was made. Thank you letter to PT forthcoming.
- 4/29 - Organized and participated in an export trade symposium as part of Springfield's World Affairs Council's International Festival Week. Keynote Speaker was Ogden White of Bank of Boston, Senior Vice President/Export Trade and Chairman, World Trade Group, Bank of Boston export assistance subsidiary.
- 4/29 - Called Rich Arenberg re: Federal legislative initiatives concerning arson prevention in preparation for a convention in Springfield held later in the day at which SC spoke briefly on the need for stronger legislation at the State and local levels and stronger enforcement of existing arson legislation.
- set
- 4/29 - Followed-up request by PT to set up a meeting between PT and Larry Johnson attorney for anti-busing Boston group. Larry is affiliated with the Center for Law and Education at the Harvard School of Education. Meeting arrangements have been made and information forwarded to Toby, Boston.
- 5/9 - Doug and I met with Richard Neal, City Councilor and leading candidate for Mayor of Springfield in upcoming election. Discussed general ways in which we might continue the excellent working relationship in economic development that we have with the City of Springfield.
- 5/9 - Met with Nick Moreviov, a local businessman in Andover to discuss export opportunities for his toothbrush product line. Put him in touch with the export trade program already underway by the Greater Springfield Chamber of Commerce.
- 5/10 - Attended Warren, MA town meeting at which representatives from the Office of Environmental Affairs (Secy. Boyte, Commissioners Gutensohn and Cortese) discussed the Dukakis Administration position on the siting of a hazardous waste treatment facility and particularly the facility proposed by the I.T. Corporation to be built in Warren against stringent local citizen opposition. A memo on the meeting has been given to Theda.
- 5/16 - At the request of Peter Aucella, called UMTA Regional Director on behalf of South End District Property Owners. Issues involved lack of UMTA response to letters re: adverse environmental impact of proposed power station; excessive noise pollution; and lack of contract monitoring. Mr. Doyle had responded to the letter in one instance and in the other two had forwarded the letters to MBTA for action (Note: Rick Patoski of HUD is the head of the South End Historic District Property Owners).

- 6/7 - At the request of Dennis Newman, obtained information on status of  
6/14 request for installation of traffic lights for Ludlow Bridge and  
Springfield (Ludlow Avenue and Main & Parker Streets). State Sen.  
Reilly, Hampden District, had initially asked that we check the  
status. As of this date, the status was that the Massachusetts  
Department of Public Works did not include this proposal on its  
priority list submitted to the Federal Highway Administration for  
funding during the last cycle because of a problem with one of the  
streets involved not meeting Federal guidelines. Since that sub-  
mission, the problem has been resolved and it is now up to DPW to  
include the proposal in its next submission. Called Tom Frodema  
in Sen. Reilly's office and gave him this information.
- 6/7 - Attended National Urban League Urban Enterprise Institute Symposium  
6/9 on community-based economic development; Gateway Hilton; Newark, N.J.
- 6/15 - Joe Hebert Jr., Northampton, a developer, called concerning the re-  
habilitation of a twenty unit apartment building he owns which contains  
4 units subsidized under the Housing Assistance Program (HAP). He  
intends to rehab at 25K per unit and wondered if there were ways he  
could recoup some of the high rehab costs for the 4 low-rental HAP  
units. Contacted HUD regional office in Springfield and determined  
that with the rehab completed, Mr. Hebert could raise his HAP rent  
to \$300/month. Contacted MHFA for possibly lower interest rehab  
money and arranged for a MHFA mortgage officer to get in touch with  
Mr. Hebert.
- 6/23 - Was sent letter by Mr. Boulais of Armored Vehicle Builders, asking  
6/29 that we look into their being considered as suppliers for non-mili-  
tary vehicles to the Federal Government (they are already supplying  
military vehicles). Contacted Joseph Lawless of the Business Service  
Center, GSA/Boston and he indicated that he would get in touch with  
Mr. Boulais. Mr. Lawless contacted Mr. Boulais and informed our  
office that he sent Armored Vehicles applications to be forwarded  
to GSA and also gave him the contact names and addresses of the con-  
tracting agents within the various agencies.

Impellizzeri,

- 6/23 - Received call from Julius Impellizzeri, Elmendorf Board Corporation, bringing our office up to date on his desire to locate a wood chipping plant in Central or Western Massachusetts. Mr. Impellizzeri has established a new company, Fibrex Corporation, to develop the plant. Apparently the Palmer Industrial Park did not work out to be a feasible site. He has therefore entered into an agreement with the Providence and Worcester Railroad to lease their rail yard in Worcester for the facility. Mr. Impellizzeri and his associates requested our assistance in identifying some Massachusetts-based financing. I set up a meeting between the Impellizzeri group and MIFA (Payton Morris) scheduled for 6/27.
- 6/27 - Held meeting at MIFA with Payton Morris, Julius Impellizzeri, David Tracy, and Steve Kalisz, regarding opportunities for financing of proposed wood chipping facility to be built by the Impellizzeri group in Worcester (See 6/23). Results of meeting were positive and Mr. Tracy is following up with MIFA. On 7/7, the Impellizzeri group also made a presentation to the Worcester town officials, and the project seems well underway.
- 6/29 - On behalf of Mark Goldstein, FIPCO, West Springfield, I contacted Al Williams and Ron Casimilio of DCSC to determine why FIPCO could not get on their bidders' list (See Bi-Weekly Report for June 1 - June 15 --- 6/14 entry). Was informed that FIPCO was on two lists but since most purchases are done through OEM's, FIPCO would not have been contacted. Mr. Casimilio agreed to get in touch with Mr. Goldstein in order to facilitate FIPCO receiving requests for bids.
- 6/30 - At the request of Mr. Homer Quasnel, Valley Gage Company, I contacted SBA about Valley Gage's 8(a) status. Determined that their certification application is under evaluation and they would let us know when a decision has been made.
- 7/1 - I am in the process of assisting Berkshire Porcelain Studios, Shelburne Falls, in obtaining an SBA loan for improved cash management and growth.
- 7/2 - At the request of our office, a meeting was scheduled on July 22 with SBA, the local bank, and owners of the firm. It presently appears that some sort of loan arrangement will be worked out within the next few weeks.
- 7/7 - Attended a ground breaking ceremony with Doug McGarrah for the Agawam Industrial Development Park, in which our office has been involved from the inception.