

MEMO: Economic Development Accomplishments Book
TO: Mitch
FROM: Theresa
DATE: July 14, 1983

Norm suggested I go through some of my stuff to see if I could add to your list. Very little since we never got any one an Appropriate Technology grant although we tried with phone calls to D.O.E. Other things I can think of are more in Constituent Service area and did not create jobs except for following story.

Terralight, manufactures solar absorber panels in the Cherry Hill Industrial Park and has a workforce of about 70 people. Business is "booming" and they continue to hire. They expect to reach a high of 85- 90 employees soon. Business is good because of the push on solar installations being done by a southern California utility. (This info from Joe Sliney today.)

Steve Joncas received a letter from Jim Coull, Channel Building Co., Inc. April 13, 1981 stating that they had a problem with Boston Gas in getting a hookup for a 65,000 sq. ft. plant (Terralight). Terralight is a division of Butler Manufacturing Co. of Kansas City which was founded in Massachusetts in 1977 and wanted to stay here, but if they could not get the 5,000 c.c.f. per month of gas for process, the cost of buying propane would force a decision to move to Colorado. Jim Coull states in his letter that they had not had any success with the Secretary of Energy's office. They were also hoping for 9,000c.c.f. per month to heat the place. Through Chester Messer, V-P for Marketing and the help of Cliff Ambrose of the Boston Gas Danvers office, we got them the process gas and some engineering help to put in a convertible heat system that saved the plant for MA. Cliff Ambrose had met PET at a Malden Chamber meeting the very morning I called and was pleased to help.

Also Norm thought the preservation of the Solar Library from NESEC intact and under the care of the Boston Architectural Center should be included. I can get you more details on that if you want.

P.S. Company in Danvers, Channel Building in Andover.