EDWARD L. BERNAYS
7 LOWELL STREET
CAMBRIDGE 38, MASS.
AREA CODE 617 547-6258

November 18 1963

Dear Doctor Haley:

Here is a suggestion for your possible interest. I noted that at the introduction of the German speaker, you did not refer to President Kennedy, Rusk, the distinguished ambassadors here and in Europe and leading Bostonians who stand sponsor for the series.

I am sure you felt this would be repeating the unnecessary fact that the audience knew.

But long experience has proven to me that emphasis by repetition is important in retention of facts. And, of course, there are always new people in the audience. It would seem to me that Suffolk University might want to take legitimate advantage of gilt by association.

Sincerely yours

Dr. Dennis Haley